

**CITY OF WINDCREST ECONOMIC DEVELOPMENT CORPORATION
BOARD OF DIRECTORS**

Regular Meeting

**April 9, 2015
6:00 P.M.**

Windcrest City Hall

NOTICE IS HEREBY GIVEN THAT A REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE WINDCREST ECONOMIC DEVELOPMENT CORPORATION (WEDC) WILL BE HELD AT WINDCREST CITY HALL, 8601 MIDCROWN, WINDCREST, TEXAS ON THE 9th DAY OF APRIL 2015 STARTING AT 6:00 P.M. DURING THE MEETING, THE BOARD WILL CONSIDER, DELIBERATE AND MAY TAKE ACTION UPON ANY OF THE SUBJECTS LISTED BELOW.

Vision Statement: Nourish and develop a vibrant community that consistently pushes the limits.

Mission Statement: Facilitate interaction between business, city and other community organizations to nourish the economic health and wellbeing of Windcrest, its citizens and the region.

*Request all pagers and cell phones be turned off, except emergency on-call personnel.
Citizens are asked to refrain from talking during proceedings unless recognized by the
Presiding Officer.*

CITIZEN COMMUNICATION: AS A COURTESY TO CITIZENS IN ATTENDANCE, AND AT THE DISCRETION OF THE PRESIDING OFFICER OF THE MEETING, CITIZENS WILL BE GIVEN A REASONABLE OPPORTUNITY TO STATE THEIR COMMENTS OR ASK QUESTIONS REGARDING ANY ITEM ON THE AGENDA, AND PRIOR TO THE BOARD TAKING ACTION ON ANY ACTION ITEMS LISTED. THE BOARD REQUESTS COMMENTS BE BRIEF, TO THE POINT, AND NO LONGER THAN 5 MINUTES. TIME CANNOT BE YIELDED TO ANOTHER SPEAKER.

Consistent with Windcrest City Council Resolution No. 292, the WEDC Board elects to audio and video record its meetings. The recordings are preserved electronically as the official minutes of its meetings.

I. Call To Order

1. Determination of a Quorum
2. Pledge of Allegiance
3. Prayer
4. Vote to consider the excuse of absent board member(s), if applicable

II. Visitors/Presentations

1. Robert Colunga, Executive Director, will give a report on the WEDC activities for the month of March 2015.(Att. 1)
2. Sarah Mangham, Municipal Finance Officer, will give an update on the WEDC finances as of March 31, 2015.(Att. 2)
3. Robert Colunga, Executive Director & Kelly Hamilton will give a report on the expected cost estimations for EDC prospectus and benefits package for business retention, recruitment and support.(Att. 3)

III. Citizens to be Heard

IV. Discussion

V. Discuss and Act

1. The WEDC Board will Consider and take possible action authorizing the expenditure for the WEDC prospectus and benefits package for business retention, recruitment and support not to exceed \$2,500 and have WEDC Executive Director Robert Colunga execute and negotiate to complete the project.
2. The WEDC Board will Consider and take possible action to authorize the WEDC Board meeting to be held on Thursday May 7th, 2015 at 6:00pm.
3. The WEDC Board will Consider and take possible action to approve and set a date for a work session to plan the next fiscal year budget and activities.

VI. Executive Session

VII. General Announcements and Future Agenda Items Requested

VIII. Adjournment

I, the undersigned authority, do hereby certify that the above Notice of Meeting of the Board of Directors of the WEDC is a true and correct copy of said Notice and I posted a true and correct copy of said Notice on the bulletin board at the Windcrest City Hall in a convenient place to the public. Said Notice was posted 72 hours prior to the 9th of April 2015.

By: Kelly Rodriguez
Kelly Rodriguez, City Secretary

I certify that the attached notice and agenda of items considered by the WEDC Meeting was removed by me from the City Hall bulletin board on the _____ of April 2015.

By: _____
Kelly Rodriguez, City Secretary

Robert Colunga WEDC Executive Director

WEDC Report for Month of March, 2015

1. Working on reaching out to all local businesses to obtain feedback and update the information on the current businesses in the City of Windcrest.
2. Working on a new Business Retention and Attraction program to bring in new business and develop and grow current businesses.
3. Working with In-n-Out Burger Construction Team, Marketing Team and working with all appropriate agencies and setting up for the Grand Opening tentatively scheduled for April.
4. Working with Stratford Land on the sale of property on 111 acres.
5. Working with Drury Hotels on the redevelopment of the property along the IH35 access road and demolition of the Pear Tree Inn to be developed into a new pad site and re-platted, currently scheduled for some time in April.
6. Working with Whataburger University on the Storefront Application
7. Working with TX DOT on issues related to highway expansion, access roads, ramps, cut ins, and issues with Walzem Rd.
8. Working on increasing social media exposure current levels up over 400\$ from the beginning of the year.
9. Working with State elected official concerning the legislative session in matters that affect the WEDC and the City of Windcrest.
10. Working the Weitzman Group on matters concerning the development of their property.
11. Working on updating the list of businesses in Windcrest and point of contact at the local and where applicable at the corporate level.
12. Updating the Windcrest Winbucks information along with the Windfall application
13. Working with Drury Hotels on re-platting process for their properties located here in Windcrest.

DOC	Businesses	Address	City	State	Zip
3-12-15 Phone/Email (RC)	Rackspace Hosting	5000 Walzem Road	Windcrest	Texas	78218
	A-Affordable Insurance	5465 Walzem Road	Windcrest	Texas	78218
	ACE Cash Express	4931 Walzem Road	Windcrest	Texas	78218
	Action Pawn	5345 Walzem Rd.	Windcrest	Texas	78218
KH spoke w Loveta. Business is slow but all is good. 3/17	Alamo Stitchin Post	5315 Walzem Road	Windcrest	Texas	78218
	Allstate	8209 Roughrider Drive, Suite 220	Windcrest	Texas	78239
Spoke with Mr Shim concerning zoning - RC & KH 03/27/15	Amazing Jump! & Fiesta Fun Mall	7702 North I-35	Windcrest	Texas	78218
	American Message Center	8100 Roughrider Drive, Suite 200	Windcrest	Texas	78239
	Amtex Auto Insurance	4933 Walzem Rd #102	Windcrest	Texas	78218
Gm was not in. left msg - 3/20 KH	Applebee's	7880 IH 35 North	Windcrest	Texas	78218
Grnd Opening Mar 14 (RC)	Arctic Ape Wild Desserts	5221 Walzem Rd	Windcrest	Texas	78218
Spoke w. Leslie about community outreach 3/11/15 RC	Bank of America	5101 E Walzem Rd	Windcrest	Texas	78218
	Barbering By Dupree	5453 Walzem Rd.	Windcrest	Texas	78218
	Barden Circulation, Inc.	8930 Fourwinds Drive, Suite 100	Windcrest	Texas	78239
kh - # no longer in service. Email address is no good. 3/17	Barkspace	4952 Windsor Hill, Suite 103	Windcrest	Texas	78239
	Becoming Apparent, Inc.	8930 Fourwinds Drive, Suite 335	Windcrest	Texas	78239
	Benny's Tacos	5050 Walzem Road	Windcrest	Texas	78218
Called. No answer. F/up w an email - 3/20 KH	Big Easy Café	4822 Walzem Road	Windcrest	Texas	78218
Spoke with Ruben. All is good. 3/20 KH	Bill Miller Bar-B-Q	5113 Walzem Road	Windcrest	Texas	78218
	Binger & Delgado Communications, Inc.	P.O. Box 700764	Windcrest	Texas	78270
	Brook Valley Export	7500 IH 35 N, Suite 107	Windcrest	Texas	78218
KH spoke with Zach Welch - New business banner stolen. 3/17	Buffalo Wild Wings	8450 N. IH 35	Windcrest	Texas	78239
	Builder's Mark	7876 N-I35	Windcrest	Texas	78218
	Burger King	5013 Walzem Road	Windcrest	Texas	78218
	Camelot Pet Salon	5227 Walzem Rd	Windcrest	Texas	78218
	Cash Biz	4911 Walzem Rd. Unit 29	Windcrest	Texas	78218
3/12/15 Pers. Juan (RC & RC)	Cavender's Boot City	8640 Four Winds Drive	Windcrest	Texas	78239
	CD Exchange	5201 Walzem Road	Windcrest	Texas	78218
Spoke with Michael on 3/13/15 new bus coming RC	Cencor Realty Services, Inc.	70 NE Loop 410, Suite 450	Windcrest	Texas	78216
	CentroMed Walzem Clinic	5253 Walzem Road	Windcrest	Texas	78218
	Charlie's Hair & Nails Plus	5313 Walzem Rd # B	Windcrest	Texas	78218
	Chase	TX3-7187, 6001 Montgomery	Windcrest	Texas	78239
	San Antonio Pediatrics Associates	5407 Walzem Road	Windcrest	Texas	78218
	China Harbor	5237 Walzem Road	Windcrest	Texas	78218
	China Rose	5299 Walzem Road	Windcrest	Texas	78218
Stopped by left card to give to Manager - RC 3/30/15	Church's Chicken	4925 Walzem Road	Windcrest	Texas	78218
	Colonial Life	1308 James Cook	Windcrest	Texas	78266
Spoke with Arturo on Variety of issues 3/19/15 RC	Conn's	7730 I-H 35 North	Windcrest	Texas	78218
	Crestwind Townhomes and Apartments	8835 Willmon Way	Windcrest	Texas	78239
	Cricket Wireless	4971 Walzem Road	Windcrest	Texas	78218
	Daisy Beauty Supply	4903 Walzem Rd	Windcrest	Texas	78218
	Diamond Nail	5007 Walzem Road	Windcrest	Texas	78218
	Discount Tire Co.	7954 N Interstate 35	Windcrest	Texas	78218
	Dr. Chris Reger, DDS	8213 Roughrider	Windcrest	Texas	78239
Spoke w/Eduardo about demo on 03/13/15 RC	Drury Inn & Suites Northeast	4900 Crestwind Dr.	Windcrest	Texas	78239
KH spoke with Sean-Paul Ferrera 3/5 - all good	Dunkin Donuts/Baskin Robbins	5105 Walzem Rd.	Windcrest	Texas	78239
	Eanes And Polk, Eanes Insurance Agency Inc	8206 Roughrider Drive # 100	Windcrest	Texas	78239-2449

	EyeMart Express	5235 Walzem Road	Windcrest	Texas	78218
	EyeTx Vision Centers	5011 Walzem Rd	Windcrest	Texas	78218
	Farmers Insurance	8930 Fourwinds Drive, Suite 365	Windcrest	Texas	78239
	Farmers Insurance Group	4952 Windsor Hill, Suite 102	Windcrest	Texas	78239
	Fast Signs Northeast	5253-3 Walzem Road	Windcrest	Texas	78218
	Fellowship Credit Union	8200 Windway	Windcrest	Texas	78239-2435
	Firestone Complete Auto Care	4906 Walzem Road	Windcrest	Texas	78218
	First Medical Response	8209 Roughrider Drive, Suite 100D	Windcrest	Texas	78239
	Fishland Fish Market	4941 Walzem Rd., Suite A	Windcrest	Texas	78218
Spoke w/ Staff Linda was out (RC) 3/13	Frost Bank	16895 IH-35 North	Windcrest	Texas	78154
	Gallant Computer Investigative Services, LLC ("GCIS")	8209 Roughrider Drive, Suite 200	Windcrest	Texas	78239
	Gilda I. Casas, D.D.S., P.C. Cosmetic & Family Dentistry	8211 Roughrider, #B	Windcrest	Texas	78239
	Got \$8.99 Shoes and Accessories	4936 Windsor Hill	Windcrest	Texas	78239
	Green Carpet	8480 Fourwinds Drive	Windcrest	Texas	78239
	Gruesbeck Medical Clinic	5245 Walzem Road	Windcrest	Texas	78218
KH spoke with Locke. Want more signage 3/5	H&R Block	4947 Walzem	Windcrest	Texas	78218
	Heidi & JoJo Africian Beading	5233 Walzem Road	Windcrest	Texas	78218
	IHOP #1470	4818 Walzem Road	Windcrest	Texas	78218-2113
Multiple Conversations concerning Opening - RC	In n Out Burger		Windcrest	Texas	
	Institute for Creativity and Resiliency	8930 Fourwinds Drive, Suite 102	Windcrest	Texas	78239
	J. Marie Designs	5303 Walzem Road	Windcrest	Texas	78218
	J3 Company, LLC	P.O. Box 129	Windcrest	Texas	78013
	JC Food Mart	5271 Walzem Rd.	Windcrest	Texas	78201
	Kady African Hair Braiding	4952 Windsor Hill, Suite 100	Windcrest	Texas	78239
	KFC Taco Bell	5109 Walzem Road	Windcrest	Texas	78218
	San Antonio Sports	8206 Roughrider, Suite 104	Windcrest	Texas	78239
	Kouture Hair Studio	8207 Roughrider Drive	Windcrest	Texas	78239
	KS Dollar	5403 Walzem Rd	Windcrest	Texas	78218
Spoke with Monica all good 3/13/15 - RC	La Cocina De Mi Tierra	4973 Walzwm Rd.	Windcrest	Texas	78218
	Las Palapas Mexican Café	4802 Walzem	Windcrest	Texas	78218
	Learn CPR, First Aid & Safety	5313 Walzem Road, Suite A	Windcrest	Texas	78218
	Lingerie Line	8209 Roughrider Drive, Suite 102	Windcrest	Texas	78239
	Loan Star Title Loans	5001 Walzem Rd	Windcrest	Texas	78218
	Luby's Cafeteria	5307 Walzem Road	Windcrest	Texas	78218-2124
	Maria Cristina Garanzuay, DDS, PC	4932 Windsor Hill	Windcrest	Texas	78239
	Mattress Firm	8516 Fourwinds Drive	Windcrest	Texas	78239
	Milan Institute of Cosmetology	5403 Walzem Road	Windcrest	Texas	78218
	Nail Art	4933 Walzem Road , Suite 100	Windcrest	Texas	78239
	Nationwide Insurance	4949 Walzem Road	Windcrest	Texas	78218
	Neck and Back Pain Clinic	5309 Walzem Road	Windcrest	Texas	78218
Spoke with Elizabeth. V happy I called to ck on them. KH 3/20	Northeast Baptist Advanced Womens Center	5253 Walzem Road, Suite 2	Windcrest	Texas	78218
RC&KH stopped in Mgr in Con call left cards 03/17/15	Office Depot	8510 Four Winds Drive	Windcrest	Texas	78239
3/16/15 Spoke w/ Cherise (RC)	Olive Garden	7920 N IH 35	Windcrest	Texas	78218
	Operation Home Front	8930 Fourwinds Drive, Suite 340	Windcrest	Texas	78239
	Petsmart # 211	8520 Four Winds Dr	Windcrest	Texas	78239
3/12/15 Spoke w/ Kenny (RC) / KH spoke w Kenny 3/17	Pho Hai An Vietnamese Restaurant	4934 Windsor Hill	Windcrest	Texas	78239
Spoke with Edna & now in Winbucks & App 3/16/15 RC	Pizza Hut #006194	5331 Walzem Road	Windcrest	Texas	78218
Spoke with Patricia Blount Multiple times 03/15 RC / KH coordinated Fiesta Swag for 4/18 event	Randolph Brooks FCU	7720 IH35 North	Windcrest	Texas	78218

	Red Lobster	8210 N Interstate 35	Windcrest	Texas	78239
	Relaxing Touch	8930 Fourwinds Drive, Suite 215	Windcrest	Texas	78239
	Rent-A-Center, Inc.	5241 Walzem Road	Windcrest	Texas	78218
Spoke with Mr. Maloney all was good 3/13/15 RC	River City School of Massage Therapy	5313 Walzem Road, Suite A	Windcrest	Texas	78218
	Rosetta's Key Therapeutic Treatment Services	8930 Fourwinds Drive, Suite 335	Windcrest	Texas	78239
RC&RC Spoke with Store Manager 3/11/15	Ross Dress For Less	8540 Fourwinds Drive	Windcrest	Texas	78239
	Saigon Music	5229 Walzem Road	Windcrest	Texas	78218
	San Antonio Orthodontic Specialists	4942 Windsor Hill	Windcrest	Texas	78239
Called and Stopped by left message will follow up - RC 3-20	Sand Dollar Pools, Inc.	5200 Crestway Drive	Windcrest	Texas	78239
Spoke with Tina on 3/9/15 - RC	Security Service Federal Credit Union	4910 Windsor Hill	Windcrest	Texas	78239
Spoke to Ms. Lay on business traffice 3/20/15	Shipley's	5221-2 Walzem Road	Windcrest	Texas	78218
	Shoney's	8206 Hwy 35 North	Windcrest	Texas	78239
	Skateland East	8910 Fourwinds	Windcrest	Texas	78239
	Sketchers	8650 Fourwinds Drive	Windcrest	Texas	78239
	Sprint	4917 Walzem Rd.	Windcrest	Texas	78218
	Starbucks Coffee Company	4901 Walzem Rd.	Windcrest	Texas	78218
Called to check up. Need revision to newsletter ad. Resolved. 3/20 KH	State Farm Insurance	8201 Roughrider	Windcrest	Texas	78239-2430
	Subway	4977 Walzem Rd	Windcrest	Texas	78218
	Taco Cabana	Store #1048105 Fourwinds Dr.	Windcrest	Texas	78239
3/13/15 Pers Frank Perkins (RC)	Teamsters Local 657	8214 Roughrider	Windcrest	Texas	78239
Spoke w/Jenny meeting Tues 3/16	Texas MedClinic	IH35 North	Windcrest	Texas	78218
	Texas Thrift Store	7500 IH 35 N	Windcrest	Texas	78218
	Thai Chalurn Restaurant	4941-1 Walzem Rd.	Windcrest	Texas	78239
	Thai Thai Asian Cuisine	5009 Walzem Road	Windcrest	Texas	78218
	The Dawn Rhodes Salon	4930 Windsor Hill	Windcrest	Texas	78239
3/11/15 RC/RC Not in - Pers.	The Home Depot #0580	4909 Windsor Hill	Windcrest	Texas	78239
	The Next Level Barber Shop	5453 Walzem Rd.	Windcrest	Texas	78218
3/12/15 Pers. Thu Nguyen (RC)	Thu Alteration	5223 Walzem Road	Windcrest	Texas	78218
	Title Max	4941 Walzem Rd, Suite A & B	Windcrest	Texas	78218
	Total Body Wurz For You	8209 Roughrider Drive, Suite 101	Windcrest	Texas	78239
	Touch Tone Massage Therapy	8209 Roughrider Drive, Suite 100B	Windcrest	Texas	78239
	U.S. Army	5259 Walzem Road	Windcrest	Texas	78218
	UBA Pharmacy	5445 Walzem Road	Windcrest	Texas	78218
	Universal Nursing Services of Texas	8209 Roughrider Drive, Suite 230	Windcrest	Texas	78239
	Valero Corner Store #1055	4801 Walzem Road	Windcrest	Texas	78218
	Valero Corner Store	5100 Crestway	Windcrest	Texas	78239
	Warehouse Nail Supply	4933 Walzem Road , Suite 101	Windcrest	Texas	78218
	WellMed at Windcrest	8101 Roughrider	Windcrest	Texas	78239
3/11/15 Pers Greg & Cynthia (RC)	Whataburger University	8680 Fourwinds Drive	Windcrest	Texas	78239
	Whataburger	5203 Walzem Road	Windcrest	Texas	78218
	Whitney L. Booth, CPA	8207 Roughridger Drive, Suite C	Windcrest	Texas	78239
3/14/15 Spoke w/ Gerald (RC)	Windcrest Barber Shop	8102 Windway Drive	Windcrest	Texas	78239
3/16/15 Spoke w/Dr. Wright all good - RC	Windcrest Cosmetic Dentistry	8110 Windway Drive	Windcrest	Texas	78239
Spoke with Mr. Dooley on Several issues 3/19/15	Windcrest Golf Course	8600 Midcrown	Windcrest	Texas	78239
	Eye to Eye Vision	5235 Walzem Road, Suite B	Windcrest	Texas	78218

Windcrest EDC
Quarterly Investment Report
December 31, 2014 to March 31, 2015
Portfolio Summary Management Report

<u>Portfolio as of December 31, 2014</u>		<u>Portfolio as of March 31, 2015</u>	
Beginning Book Value	\$ 164,544	Ending Book Value	\$ 124,992
Beginning Market Value	\$ 164,500	Ending Market Value	\$ 124,992
	1	Investment Income for the quarter	\$ 94
Unrealized Gain / Loss	\$ -	Unrealized Gain/Loss	\$ -
		Change in Unrealized Gain/Loss	\$ -
		* Change in Market Value:	\$ (39,508)

Authorized by:

Sarah Mangham
 Sarah Mangham, CGFO
 Municipal Finance Officer

Robert Colunga
 Robert Colunga
 EDC Director

This report is prepared in compliance with the City's Investment Policy and reporting requirements in the Government Code Chapter 2256.

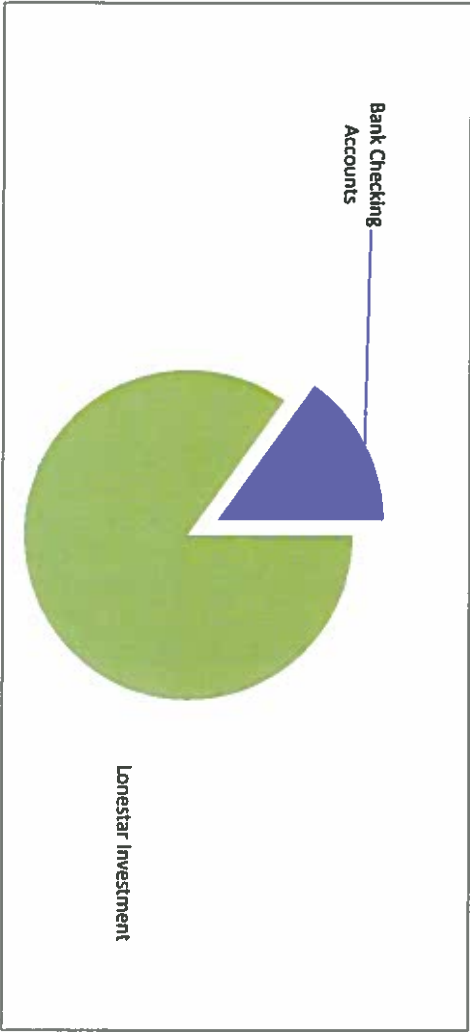
* Change in Market Value is required data, but will primarily reflect the receipt and expenditures of the City's funds from quarter to quarter.

Your Portfolio

As of March 31, 2015

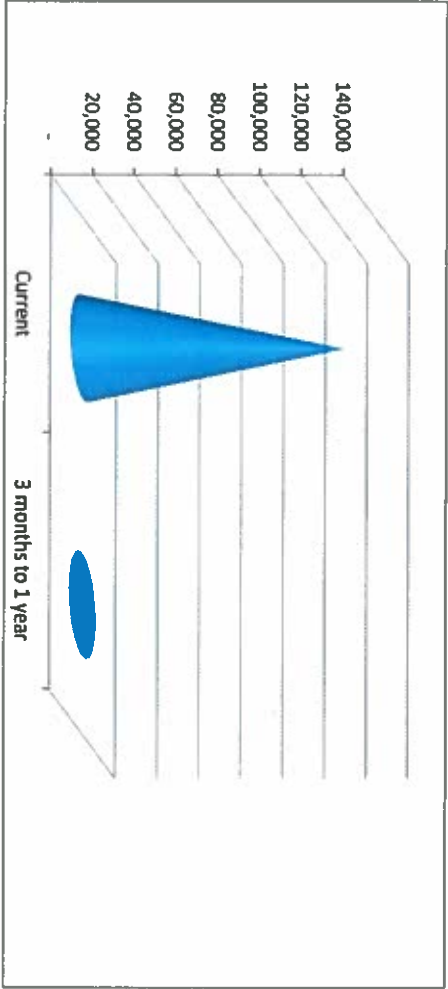
Your portfolio by diversification.

Lonestar Investment	152,093
Bank Checking Accounts	(27,101)



Your portfolio by maturity.

Current	124,992
3 months to 1 year	-



Your Portfolio

As of March 31, 2015

Investments	Par Value	Market Value	Book Value	% of Portfolio	Term (days)
Investment Pools	152,093	152,093	152,093	121.68%	1
Money Market Funds	-	-	-	0.00%	1
Bank Accounts	(27,101)	(27,101)	(27,101)	-21.68%	1
CDs	-	-	-	0.00%	129/365

WINDCREST EDC FINANCE SUMMARY
For the Period Ending March 31, 2015

Acct Code Frost Bank Accounts:

Acct Code	Account	Rate	Term (days)
13-1102	Pooled Cash*****		
13-1105	Economic Development Corporation	\$ (56,077)	
13-1106	Economic Development Corporation Lanestar Investment Pool	\$ 28,976	0.0010% 1
13-1106	Economic Development Corporation Lanestar Investment Pool	\$ 152,093	0.0010% 1
13-1106	Economic Development Corporation Escrow	\$ -	0.0010% 1
	Total - Frost National Bank	\$ 124,992	0.0010% 1
	INVESTMENTS:		
	Terpool (breakout by fund below)		
13-1115	Economic Dev. Fund	\$ -	0.0000% 1
	TOTAL ALL FUNDS	\$ 124,992	

Fund	Fund Title	Balance	Interest Earned
13	Economic Development	124,991.56	94.08
	Total	124,991.56	94.08

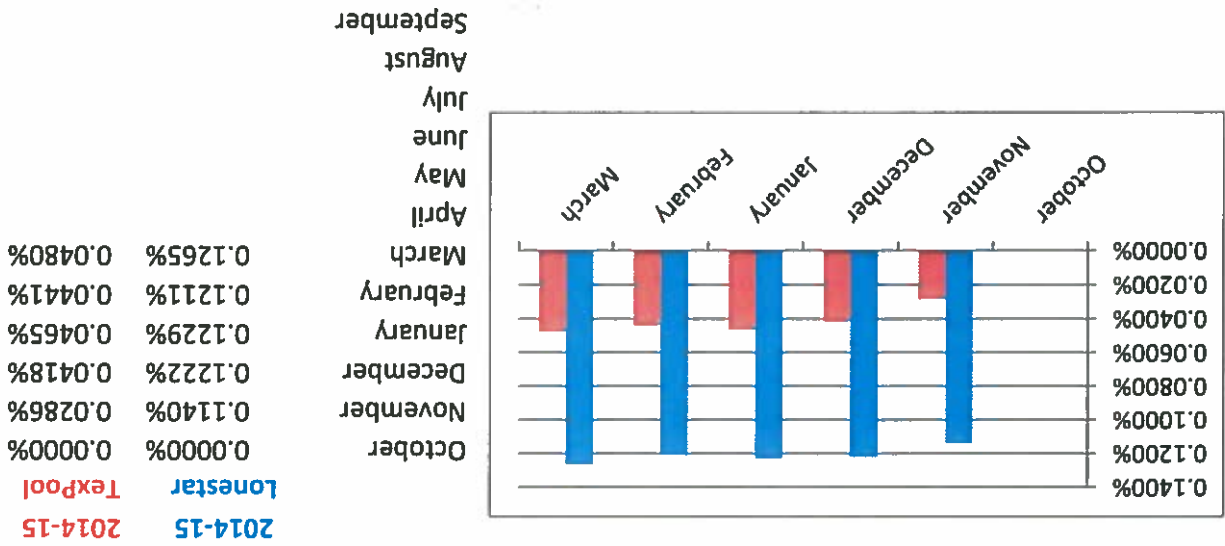
***** Pending transfer of funds for vehicle, and also final Adjustment for reclass of legal fees.

FROST - ALL ACCOUNTS

	2009-10	2010-11	2011-12	2012-2013	2013-14	2014-15
October	0.5000%	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%
November	0.5000%	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%
December	0.5000%	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%
January	0.5000%	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%
February	0.5000%	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%
March	0.5000%	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%
April	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%
May	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%
June	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%
July	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%
August	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%
September	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%	0.0010%

No graph for Frost Accounts.

Lonestar vs. TexPool Rates



13 -ECONOMIC DEVELOPMENT CORP

AS OF: MARCH 31ST, 2015

ACCOUNT #	ACCOUNT DESCRIPTION	BALANCE
ASSETS		
13-1102	CLAIM ON CASH	56,077.27
13-1105	CASH - CHECKING	28,976.11
13-1106	Savings - TLF Proceeds	0.00
13-1115	INVESTMENTS-TEXPOOL#15900001	0.00
13-1116	INVESTMENTS-TEXPOOL#15900003	0.00
13-1117	EXPENSE CARD	4,213.34
13-1118	EDC - Investment First Public	152,092.72
13-1204	PREPAID SALES TAX	13,875.26
13-1315	DUE FROM GENERAL FUND	0.00
13-1375	DUE FROM HOT FUND	0.00
13-1510	A/R SALES TAX	0.00
		<u>143,080.16</u>
TOTAL ASSETS		
		143,080.16
LIABILITIES		
13-2315	DUE TO GENERAL FUND	145,000.00
13-2320	DUE TO TAXING ENTITIES	0.00
13-2400	A/P PENDING	(58,975.35)
13-2401	ACCOUNTS PAYABLE	0.00
13-2402	ALAMO TITLE ESCROW FUNDS	0.00
13-2410	A/P - SALES TAX	18,826.27
	TOTAL LIABILITIES	<u>104,850.92</u>
EQUITY		
13-3201	FUND BALANCE	61,629.91
	TOTAL BEGINNING EQUITY	<u>61,629.91</u>
	TOTAL REVENUE	167,323.19
	TOTAL EXPENSES	190,723.86
	TOTAL INCREASE/(DECREASE) IN FUND BAL.	(23,400.67)
	TOTAL EQUITY & FUND BALANCE	<u>38,229.24</u>
	TOTAL LIABILITIES, EQUITY & FUND BALANCE	<u>143,080.16</u>

(1) Pending Adjustment from last year.
 (2) Pending cash move for purchase of vehicle SM

CITY OF WINCREST
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: MARCH 31ST, 2015

13 -ECONOMIC DEVELOPMENT CORP

% OF YEAR COMPLETED: 50.00

	ORIGINAL BUDGET	AMENDED BUDGET	CURRENT PERIOD	YEAR TO DATE BALANCE	PRIOR YEAR YTD BALANCE	TOTAL ENCUMBERED	% OF BUDGET	BUDGET BALANCE
<u>REVENUE SUMMARY</u>								
ALL REVENUES	487,868	487,868	5,736.34	167,323.19	155,969.50	0.00	34.30	320,544.81
TOTAL REVENUES	487,868	487,868	5,736.34	167,323.19	155,969.50	0.00	34.30	320,544.81
<u>EXPENDITURE SUMMARY</u>								
<u>00-GENERAL EXPENDITURES</u>								
SALARIES & BENEFITS	123,000	123,000	4,447.26	46,062.26	45,135.00	0.00	37.45	76,937.74
OTHER EXPENSES	82,943	84,143	458.42	19,336.31	36,842.02	0.00	22.98	64,806.69
CAPITAL EXPENSES	258,127	281,667	57,175.13	117,658.63	667,383.09	0.00	41.77	164,008.37
OTHER INCOME/EXPENSES	0	0	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL 00-GENERAL EXPENDITURES	464,070	488,810	62,080.81	183,057.20	749,360.11	0.00	37.45	305,752.80
TOTAL EXPENDITURES	464,070	488,810	62,080.81	183,057.20	749,360.11	0.00	37.45	305,752.80
REVENUE OVER/(UNDER) EXPENDITURES	23,798	9421	56,344.47	15,734.01	593,390.61	0.00	1,670.28	14,792.01

CITY OF WINCREST
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: MARCH 31ST, 2015

13 -ECONOMIC DEVELOPMENT CORP

% OF YEAR COMPLETED: 50.00

REVENUES	ORIGINAL BUDGET	AMENDED BUDGET	CURRENT PERIOD	YEAR TO DATE BALANCE	PRIOR YEAR YTD BALANCE	TOTAL ENCUMBERED	% OF BUDGET	BUDGET BALANCE
13-4105 INCOME - OTHER	0	0	0.00	0.00	0.00	0.00	0.00	0.00
13-4110 INCOME - OTHER (HOT)	0	0	0.00	0.00	0.00	0.00	0.00	0.00
13-4111 INCOME - OTHER (GEN.FUND)	0	0	0.00	0.00	0.00	0.00	0.00	0.00
13-4112 INCOME-WALZEM RD GRANT	0	0	0.00	0.00	0.00	0.00	0.00	0.00
13-4113 INCOME-CORPORATE DONATIONS	0	0	0.00	0.00	0.00	0.00	0.00	0.00
13-4115 INCOME-SALES TAX (.25)	487,618	487,618	5,643.39	167,229.11	155,945.24	0.00	34.30	320,388.89
13-4301 INTEREST	250	250	92.95	94.08	24.26	0.00	37.63	155.92
13-4900 PROCEEDS FROM CAPITAL LEASE	0	0	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL REVENUES	487,868	487,868	5,736.34	167,323.19	155,969.50	0.00	34.30	320,544.81

CITY OF WINCREST
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: MARCH 31ST, 2015

13 -ECONOMIC DEVELOPMENT CORP

% OF YEAR COMPLETED: 50.00

DEPARTMENTAL EXPENDITURES

ORIGINAL BUDGET	AMENDED BUDGET	CURRENT PERIOD	YEAR TO DATE BALANCE	PRIOR YEAR YTD BALANCE	TOTAL ENCUMBERED	% OF BUDGET	BUDGET BALANCE
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JO-GENERAL EXPENDITURES

SALARIES & BENEFITS

13-500-009 SALARIES - EDC	0	0	0.00	0.00	0.00	0.00	0.00
13-500-010 ADMINISTRATIVE EXPENSES	27,000	27,000	0.00	0.00	0.00	0.00	27,000.00
13-500-011 EDC LONGEVITY	0	0	0.00	0.00	0.00	0.00	0.00
13-500-013 STIPEND	0	0	0.00	0.00	0.00	0.00	0.00
13-500-018 EDC EDUCATION PAY	0	0	0.00	0.00	0.00	0.00	0.00
13-500-020 EDC OVERTIME	0	0	0.00	0.00	0.00	0.00	0.00
13-500-030 SOCIAL SECURITY-EDC	0	0	0.00	0.00	0.00	0.00	0.00
13-500-040 HEALTH INSURANCE-EDC	0	0	0.00	0.00	0.00	0.00	0.00
13-500-050 RETIREMENT-EDC	0	0	0.00	0.00	0.00	0.00	0.00
13-500-060 WORKERS COMPENSATION-EDC	0	0	0.00	0.00	0.00	0.00	0.00
13-500-070 UNEMPLOYMENT COMPENSATION	0	0	0.00	0.00	0.00	0.00	0.00
13-500-080 CONTRACT LABOR	96,000	96,000	4,447.26	46,062.26	45,000.00	47.98	49,937.74
13-500-095 TERMINATION PAYOUT	0	0	0.00	0.00	0.00	0.00	0.00
TOTAL SALARIES & BENEFITS	123,000	123,000	4,447.26	46,062.26	45,135.00	37.45	76,937.74

OTHER EXPENSES

13-500-100 PUBLIC RELATION FEES-GENERAL	0	0	0.00	0.00	0.00	0.00	0.00
13-500-115 MOBILE TELEPHONE	0	0	0.00	52.43	104.88	0.00	52.43
13-500-120 DUES & SUBSCRIPTIONS	1,500	1,500	107.17	902.80	2,428.09	60.19	597.20
13-500-130 TRAINING	8,000	8,000	0.00	1,933.41	6,328.00	24.17	6,066.59
13-500-132 TRAVEL	20,000	19,900	0.00	770.40	3,080.26	3.87	19,129.60
13-500-135 MEALS & ENTERTAINMENT	5,000	5,000	170.98	2,052.16	3,779.21	41.04	2,947.84
13-500-200 COMPUTER MAINTENANCE	3,000	3,000	0.00	52.43	1,365.60	1.75	2,947.57
13-500-201 WEBSITE MAINTENANCE	2,000	2,000	0.00	52.31	2,250.00	2.62	2,052.31
13-500-205 REPAIRS & MAINT OF BUILDING	0	0	0.00	149.80	93.54	0.00	149.80
13-500-250 LEGAL EXPENSES	30,000	30,000	0.00	8,656.93	12,650.00	28.86	21,343.07
13-500-290 AUDIT	5,500	5,500	0.00	2,000.00	2,950.00	36.36	3,500.00
13-500-430 SUPPLIES	2,500	5,200	180.27	1,057.57	1,244.74	20.34	4,142.43
13-500-440 ELECTION EXPENSES	1,500	0	0.00	0.00	122.00	0.00	0.00
13-500-510 VEHICLE EXPENSE-EDC	0	0	0.00	0.00	0.00	0.00	0.00
13-500-515 HEALTH EXPENSE ALLOW-DIRECTO	0	0	0.00	0.00	0.00	0.00	0.00
13-500-520 MOVING EXPENSE-DIRECTOR	0	0	0.00	0.00	0.00	0.00	0.00
13-500-540 VEHICLE FUEL	0	100	0.00	22.01	32.00	22.01	77.99
13-500-590 POSTAGE	500	500	0.00	5.95	13.70	1.19	454.05
13-500-630 LEGAL ADVERTISING	0	0	0.00	0.00	0.00	0.00	0.00
13-500-640 COPIER USAGE	1,443	1,443	0.00	0.00	0.00	0.00	1,443.00
13-500-650 WALZEM RD GRANT EXPENSES	0	0	0.00	0.00	0.00	0.00	0.00
13-500-700 CONTINGENCIES	2,000	2,000	0.00	1,732.73	400.00	86.64	267.27
TOTAL OTHER EXPENSES	82,943	84,143	458.42	19,336.31	36,842.02	22.98	64,806.69

CAPITAL EXPENSES

13-500-800 EDC PROJECTS	65,000	57,300	45,928.43	46,018.43	1,398.51	0.00	11,281.57
13-500-801 PROMOTING WINDCREST	46,407	46,407	0.00	4,005.00	3,251.50	8.63	42,402.00
13-500-810 CAPITAL EXPENSE	11,760	43,000	0.00	155.00	0.00	0.36	42,845.00

CITY OF WINCREST
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13 -ECONOMIC DEVELOPMENT CORP

% OF YEAR COMPLETED: 50.00

DEPARTMENTAL EXPENDITURES	ORIGINAL BUDGET	AMENDED BUDGET	CURRENT PERIOD	YEAR TO DATE BALANCE	PRIOR YEAR YTD BALANCE	TOTAL ENCUMBERED	% OF BUDGET	BUDGET BALANCE
13-500-890 TIE LOAN PAYMENTS	103,049	103,049	9,563.75	48,410.37	44,722.79	0.00	46.98	54,638.64
13-500-891 RACKER ROAD PROJECT	0	0	0.00	10,471.31	605,335.62	0.00	0.00	10,471.31
13-500-892 TIE INTEREST	31,911	31,911	1,682.95	8,598.52	12,674.67	0.00	26.95	23,312.47
TOTAL CAPITAL EXPENSES	258,127	281,667	57,175.13	117,658.63	667,383.09	0.00	41.77	164,008.37
OTHER INCOME/EXPENSES								
13-500-900 PRIOR PERIOD ADJUSTMENT	0	0	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OTHER INCOME/EXPENSES	0	0	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL 00-GENERAL EXPENDITURES	464,070	488,810	62,080.81	183,057.20	749,360.11	0.00	37.45	305,752.80
TOTAL EXPENDITURES	464,070	488,810	62,080.81	183,057.20	749,360.11	0.00	37.45	305,752.80
REVENUE OVER/(UNDER) EXPENDITURES	23,798 (	942) (	56,344.47) (	15,734.01) (	593,390.61) (	0.00	1,670.28	14,792.01



Windcrest Economic Development Corporation Agenda Item Report

April 9, 2015

Contact – Kelly Hamilton/Robert Colunga
KHamilton@Windcrest-TX.gov / RColunga@Windcrest-TX.gov

SUBJECT: WEDC Marketing Collateral for new business solicitation

1. BACKGROUND/HISTORY

WEDC Board member requested a professionally printed information folder for business solicitation purposes. Folder to contain informational insert pages with City statistics, new business incentives etc.

2. FINDINGS/CURRENT ACTIVITY

Bids received from three local printers. Folder specifications as follows:

Pocket Folder
9 x 12 standard 2 – 4" pockets + bc slit
12 pt c2s
print 4cp/4cp (full color)

4 inserts
8 ½ x 11 (stuck up)
100# gloss text
print 4cp (full color)

3. FINANCIAL IMPACT

LOPEZ PRINTING ESTIMATE - \$2,850 + \$90/HR FOR DESIGN
PRESTIGE PRINTING ESTIMATE - \$2,176 + \$90/HR FOR DESIGN
THOMPSON PRINTING ESTIMATE - \$1,100 + \$60/HR FOR DESIGN

4. ACTION OPTIONS/RECOMMENDATION

Staff recommends the WEDC Board to approve the bid from Prestige Printing given EDC Director's previous business relationship with them and their quality of product.