



**CITY OF WINDCREST ECONOMIC DEVELOPMENT CORPORATION
BOARD OF DIRECTORS
NOVEMBER 10, 2025**

CITY COUNCIL CHAMBERS - 8601 MIDCROWN

5:30 PM

NOTICE IS HEREBY GIVEN THAT A **REGULAR** MEETING OF THE BOARD OF DIRECTORS OF THE WINDCREST ECONOMIC DEVELOPMENT CORPORATION (WEDC) WILL BE HELD AT WINDCREST CITY HALL, 8601 MIDCROWN, WINDCREST, TEXAS ON MONDAY, NOVEMBER 10, 2025, STARTING AT 5:30 PM. DURING THE MEETING, THE BOARD WILL CONSIDER, DELIBERATE, AND MAY TAKE ACTION UPON ANY OF THE SUBJECTS LISTED BELOW.

"The Board Intends To Have A Quorum Physically Present At The Above Address. Board Members Not Physically Present May Participate By Live Two-Way Video And Audio Feed Following The Texas Open Meetings Act."

Vision Statement: Nourish And Develop A Vibrant Community That Consistently Pushes The Limits.

Mission Statement: Facilitate Interaction Between Business, City, And Other Community Organizations To Nourish The Economic Health And Well-Being Of Windcrest, Its Citizens, And The Region.

Request All Pagers And Cell Phones Be Turned Off, Except Emergency On-Call Personnel. Citizens Are Asked To Refrain From Talking During Proceedings Unless Recognized By The Presiding Officer.

CITIZEN COMMUNICATION: AS A COURTESY TO CITIZENS IN ATTENDANCE, AND AT THE DISCRETION OF THE PRESIDING OFFICER OF THE MEETING, CITIZENS WILL BE GIVEN A REASONABLE OPPORTUNITY TO STATE THEIR COMMENTS OR ASK QUESTIONS REGARDING ANY ITEM ON THE AGENDA, BEFORE THE BOARD TAKES ACTION ON ANY ACTION ITEMS LISTED. THE BOARD REQUESTS COMMENTS BE BRIEF, TO THE POINT, AND NO LONGER THAN 6 MINUTES. TIME CANNOT BE YIELDED TO ANOTHER SPEAKER. PLEASE NOTE THAT THE BOARD MAY NOT BE PERMITTED TO RESPOND TO QUESTIONS OR COMMENTS.

It's Important To Note That The Items Listed On The Agenda Below May Not Be Discussed Or Considered In The Order They Are Presented. If Any Item On The Agenda Requires Discussion In An Executive Or Closed Session, The Board Will Convene As Permitted By And Following Texas Government Code Chapters 551.071 And 551.090.

Consistent With Windcrest City Council Resolution No. 292, The WEDC Board Elects To Audio

And Video Record Its Meetings. The Recordings Are Preserved Electronically As The Official Minutes Of Its Meetings.

NOTICE OF ASSISTANCE AT THE PUBLIC MEETING

The City Of Windcrest Council Chambers Are Wheelchair Accessible, And Accessible Parking Spaces Are Available. In Compliance With Americans With Disabilities Act, The City Of Windcrest Will Provide Reasonable Accommodations For Persons Attending The Meeting. To Better Serve You, Requests Should Be Received 48 Hours Prior To The Meeting. Please Contact The City Secretary'S Office, At 210-655-0022 Ext. 2150 Or Fax 210-655-8776, Or 711 Texas Relay.

I. CALL TO ORDER

1. Roll call and Establish Quorum
2. Vote to excuse absent board member(s), if applicable
3. Pledge of Allegiance
4. Prayer

II. CITIZENS TO BE HEARD

Members of the public may sign up to provide public comments to the Board of Directors, as per City and Board regulations and guidelines.

NOTE: Citizens may address the WEDC on topics not on the agenda for no more than three (3) minutes. An email statement may be sent to the WEDC Coordinator at knelson@windcrest-tx.gov to be read into the meeting to the WEDC Board.

III. VISITORS/PRESENTATIONS

- a) Executive Directors Report regarding Economic Development Activities.
- b) Current Financials (Balance, Revenue & Expense) ending September 2025.
- c) Recognition of John Fagin's Service to the WEDC

IV. DISCUSSION AND ACTION

- a) Election of WEDC Officers
- b) Location Analytics Services
- c) Consider and take possible action on Compensation Policy
- d) Application for Storefront & Streetscape Grant - RPBjj Windcrest

V. EXECUTIVE SESSION

Per Texas Local Govt. Code Sections 551.072, 551.071, 551.087 Consultation with Legal Counsel regarding real estate transactions, discussion regarding the purchase, lease, or exchange of real property within the City of Windcrest, and economic development/redevelopment of property to include active and confidential economic development projects. The Windcrest Economic Development Corporation reserves the right to adjourn into executive session at any time during course of the meeting to discuss any matter listed below:

VI. RESUME OPEN SESSION

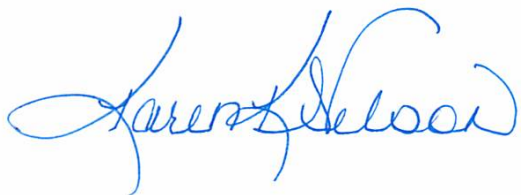
Consider and take possible action on matters discussed in the executive session, potential purchase of real property, and economic incentive requests.

VII. GENERAL ANNOUNCEMENTS AND FUTURE AGENDA ITEMS REQUESTED

VIII. ADJOURNMENT

I, the undersigned authority, do hereby certify that the above Notice of Meeting of the Windcrest Economic Development Corporation Board of Directors of the City of Windcrest is a true and correct copy of said Notice and was posted on the bulletin board at City Hall of said City in a convenient place to the public and said Notice was posted more than three (3) business days prior to the meeting on November 10, 2025.

BY:



Karen K. Nelson, WEDC Liason
Business Retention and Expansion Coordinator

Statement of Financial Position
Windcrest Economic Development Corporation
As of September 30, 2025

	Total
Assets	
Current Assets	
Bank Accounts	
1000 Frost - Checking 0485	620,253.00
Total for Bank Accounts	\$620,253.00
Accounts Receivable	
Other Current Assets	
1300 Prepaid Expense	
1303 Prepaid Rent	1,297.17
1304 Prepaid Other	470.09
Total for 1300 Prepaid Expense	\$1,767.26
1312 Lone Star Fund	1,152,849.06
Total for Other Current Assets	\$1,154,616.32
Total for Current Assets	\$1,774,869.32
Fixed Assets	
1400 Computers & Monitors	2,280.34
1402 Furniture & Fixtures	11,993.99
1403 Building & Improvements	3,350.00
1500 Accumulated Depreciation	(6,066.91)
Total for Fixed Assets	\$11,557.42
Other Assets	
Total for Assets	\$1,786,426.74
Liabilities and Equity	
Liabilities	
Current Liabilities	
Accounts Payable	
Credit Cards	
2100 Commerce Bank 2199	745.02
Total for Credit Cards	\$745.02
Other Current Liabilities	
2002 Wages Payable	23,933.94
2003 Accrued Expenditures	16,455.55
2007 Compensated Absences	1,775.00
Total for Other Current Liabilities	\$42,164.49
Total for Current Liabilities	\$42,909.51
Long-term Liabilities	
Total for Liabilities	\$42,909.51
Equity	
3000 Net Assets	1,399,404.28
Net Income	344,004.28
Prior Period Adjustment	108.67
Total for Equity	\$1,743,517.23
Total for Liabilities and Equity	\$1,786,426.74

Windcrest Economic Development Corporation

Statement of Activity

September 2025

	Total
Revenue	
Total Revenue	
Gross Profit	\$ -
Expenditures	
6000 Salaries, Benefits & Labor	
6001 Salaries	5,816.00
6004 Social Security / Medicare Match	448.12
6005 Health Insurance-EDC	725.10
6006 Retirement--EDC	914.94
6009 Contract Labor	10,023.60
6021 Health Insurance - Life & Vision	32.28
6053 Cell Phone Allowance	41.54
Total 6000 Salaries, Benefits & Labor	\$ 18,001.58
6010 BRE & Prospect Development Expenses	
6013 Travel	368.62
6014 Meals & Entertainment	107.03
6016 Promoting Windcrest(BRE Events)	9,999.99
Total 6010 BRE & Prospect Development Expenses	\$ 10,475.64
6025 Administrative & Other Expenses	
6026 Rent	1,297.17
6029 Internet Services	170.90
6030 Computer Maintenance, Software, Website	447.63
6031 Accounting Services	1,600.00
6032 Barcom / IT	392.89
6033 Phone Services	87.38
6038 Supplies	139.52
6042 Legal Expenses	8,153.42
6045 Vehicle Expenses-EDC	397.20
6046 Vehicle Fuel-EDC	144.00
6047 Contingencies	207.00
Total 6025 Administrative & Other Expenses	\$ 13,037.11
Total Expenditures	\$ 41,514.33
Net Operating Revenue	\$ (41,514.33)
Other Revenue	
4003 Revenue Income - Interest	5,279.52
Total Other Revenue	\$ 5,279.52
Net Other Revenue	\$ 5,279.52
Net Revenue	\$ (36,234.81)

Windcrest Economic Development Corporation
Statement of Activity
October 2024 - September 2025

	Total
Revenue	
4000 Revenue	
4001 Income - Sales Tax	699,099.12
Total 4000 Revenue	\$ 699,099.12
Total Revenue	\$ 699,099.12
Gross Profit	\$ 699,099.12
Expenditures	
6000 Salaries, Benefits & Labor	
6001 Salaries	69,792.00
6004 Social Security / Medicare Match	5,371.06
6005 Health Insurance-EDC	8,701.20
6006 Retirement--EDC	10,791.85
6009 Contract Labor	120,283.20
6021 Health Insurance - Life & Vision	387.36
6053 Cell Phone Allowance	498.48
Total 6000 Salaries, Benefits & Labor	\$ 215,825.15
6010 BRE & Prospect Development Expenses	
6013 Travel	4,746.54
6014 Meals & Entertainment	2,288.85
6016 Promoting Windcrest(BRE Events)	28,991.29
Total 6010 BRE & Prospect Development Expenses	\$ 36,026.68
6025 Administrative & Other Expenses	
6026 Rent	15,391.60
6027 Furniture & Fixtures	149.41
6028 Equipment, Computers & Other	294.18
6029 Internet Services	2,059.63
6030 Computer Maintenance, Software, Website	7,700.20
6031 Accounting Services	18,877.76
6032 Barcom / IT	5,128.09
6033 Phone Services	1,048.90
6036 Training Staff/Board	5,242.00
6037 Dues & Subscriptions	750.00
6038 Supplies	1,216.16
6039 Postage	158.75
6042 Legal Expenses	73,196.47
6043 Audit	2,500.00
6044 Sales Tax Services	0.26
6045 Vehicle Expenses-EDC	2,411.19
6046 Vehicle Fuel-EDC	590.33
6047 Contingencies	1,609.30
Total 6025 Administrative & Other Expenses	\$ 138,324.23
Total Expenditures	\$ 390,176.06
Net Operating Revenue	\$ 308,923.06

Windcrest Economic Development Corporation
Statement of Activity
October 2024 - September 2025

	Total	
Other Revenue		
4003 Revenue Income - Interest		59,208.60
Total Other Revenue	\$	59,208.60
Other Expenditures		
9000 Labor Variance		24,127.38
Total Other Expenditures	\$	24,127.38
Net Other Revenue	\$	35,081.22
Net Revenue	\$	344,004.28

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
 October - November, 2024

	Oct 2024				Nov 2024				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
Revenue												
4000 Revenue			0.00				0.00		0.00	0.00	0.00	
4001 Income - Sales Tax	75,856.35	55,833.33	20,023.02	135.86%	64,461.25	55,833.33	8,627.92	115.45%	140,317.60	111,666.66	28,650.94	125.66%
Total 4000 Revenue	\$ 75,856.35	\$ 55,833.33	\$ 20,023.02	135.86%	\$ 64,461.25	\$ 55,833.33	\$ 8,627.92	115.45%	\$ 140,317.60	\$ 111,666.66	\$ 28,650.94	125.66%
Total Revenue	\$ 75,856.35	\$ 55,833.33	\$ 20,023.02	135.86%	\$ 64,461.25	\$ 55,833.33	\$ 8,627.92	115.45%	\$ 140,317.60	\$ 111,666.66	\$ 28,650.94	125.66%
Gross Profit	\$ 75,856.35	\$ 55,833.33	\$ 20,023.02	135.86%	\$ 64,461.25	\$ 55,833.33	\$ 8,627.92	115.45%	\$ 140,317.60	\$ 111,666.66	\$ 28,650.94	125.66%
Expenditures												
6000 Salaries, Benefits & Labor			0.00				0.00		0.00	0.00	0.00	
6001 Salaries	5,734.40	6,750.00	(1,015.60)	84.95%	5,897.60	6,750.00	(852.40)	87.37%	11,632.00	13,500.00	(1,868.00)	86.16%
6004 Social Security / Medicare Match	435.62	458.33	(22.71)	95.05%	454.35	458.33	(3.98)	99.13%	889.97	916.66	(26.69)	97.09%
6005 Health Insurance-EDC	725.10	916.67	(191.57)	79.10%	725.10	916.67	(191.57)	79.10%	1,450.20	1,833.34	(383.14)	79.10%
6006 Retirement--EDC	855.99	875.00	(19.01)	97.83%	880.18	875.00	5.18	100.59%	1,736.17	1,750.00	(13.83)	99.21%
6007 Workers Comp-EDC		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6008 Unemployment Comp		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6009 Contract Labor	10,023.60	10,750.00	(726.40)	93.24%	10,023.60	10,750.00	(726.40)	93.24%	20,047.20	21,500.00	(1,452.80)	93.24%
6021 Health Insurance - Life & Vision	32.28	41.66	(9.38)	77.48%	32.28	41.66	(9.38)	77.48%	64.56	83.32	(18.76)	77.48%
6053 Cell Phone Allowance	41.54	41.66	(0.12)	99.71%	41.54	41.66	(0.12)	99.71%	83.08	83.32	(0.24)	99.71%
Total 6000 Salaries, Benefits & Labor	\$ 17,848.53	\$ 19,916.66	\$ (2,068.13)	89.62%	\$ 18,054.65	\$ 19,916.66	\$ (1,862.01)	90.65%	\$ 35,903.18	\$ 39,833.32	\$ (3,930.14)	90.13%
6010 BRE & Prospect Development Expenses			0.00				0.00		0.00	0.00	0.00	
6011 Consulting/Planning/Infrastructure		6,666.67	(6,666.67)	0.00%		6,666.67	(6,666.67)	0.00%	0.00	13,333.34	(13,333.34)	0.00%
6012 Collateral Material		333.33	(333.33)	0.00%		333.33	(333.33)	0.00%	0.00	666.66	(666.66)	0.00%
6013 Travel	3.00	583.33	(580.33)	0.51%	1,675.00	583.33	1,091.67	287.14%	1,678.00	1,166.66	511.34	143.83%
6014 Meals & Entertainment		250.00	(250.00)	0.00%		250.00	(250.00)	0.00%	0.00	500.00	(500.00)	0.00%
6015 EDC Projects		9,833.33	(9,833.33)	0.00%		9,833.33	(9,833.33)	0.00%	0.00	19,666.66	(19,666.66)	0.00%
6016 Promoting Windcrest(BRE Events)	181.54	2,500.00	(2,318.46)	7.26%	3,355.82	2,500.00	855.82	134.23%	3,537.36	5,000.00	(1,462.64)	70.75%
6017 Sponsorships, Regional Marketing		583.33	(583.33)	0.00%		583.33	(583.33)	0.00%	0.00	1,166.66	(1,166.66)	0.00%
6018 Commercial Revitalization/Store Front Grants		2,500.00	(2,500.00)	0.00%		2,500.00	(2,500.00)	0.00%	0.00	5,000.00	(5,000.00)	0.00%
Total 6010 BRE & Prospect Development Expenses	\$ 184.54	\$ 23,249.99	\$ (23,065.45)	0.79%	\$ 5,030.82	\$ 23,249.99	\$ (18,219.17)	21.64%	\$ 5,215.36	\$ 46,499.98	\$ (41,284.62)	11.22%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
 October - November, 2024

	Oct 2024				Nov 2024				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
6025 Administrative & Other Expenses			0.00				0.00		0.00	0.00	0.00	
6026 Rent	1,214.73	1,308.33	(93.60)	92.85%	1,214.73	1,308.33	(93.60)	92.85%	2,429.46	2,616.66	(187.20)	92.85%
6027 Furniture & Fixtures		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%	0.00	166.66	(166.66)	0.00%
6028 Equipment, Computers & Other	10.65	83.33	(72.68)	12.78%	10.65	83.33	(72.68)	12.78%	21.30	166.66	(145.36)	12.78%
6029 Internet Services	170.88	266.67	(95.79)	64.08%	170.88	266.67	(95.79)	64.08%	341.76	533.34	(191.58)	64.08%
6030 Computer Maintenance, Software, Website	342.40	583.33	(240.93)	58.70%	948.68	583.33	365.35	162.63%	1,291.08	1,166.66	124.42	110.66%
6031 Accounting Services	1,375.00	1,650.00	(275.00)	83.33%	1,375.00	1,650.00	(275.00)	83.33%	2,750.00	3,300.00	(550.00)	83.33%
6032 Barcom / IT	392.88	458.33	(65.45)	85.72%	392.88	458.33	(65.45)	85.72%	785.76	916.66	(130.90)	85.72%
6033 Phone Services	87.41	83.33	4.08	104.90%	87.41	83.33	4.08	104.90%	174.82	166.66	8.16	104.90%
6035 Public Relations		166.67	(166.67)	0.00%		166.67	(166.67)	0.00%	0.00	333.34	(333.34)	0.00%
6036 Training Staff/Board	(244.00)	416.67	(660.67)	-58.56%		416.67	(416.67)	0.00%	(244.00)	833.34	(1,077.34)	-29.28%
6037 Dues & Subscriptions		116.67	(116.67)	0.00%	200.00	116.67	83.33	171.42%	200.00	233.34	(33.34)	85.71%
6038 Supplies	205.42	250.00	(44.58)	82.17%		250.00	(250.00)	0.00%	205.42	500.00	(294.58)	41.08%
6039 Postage		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6040 Copier		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%	0.00	166.66	(166.66)	0.00%
6041 Repairs & Maintenance		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6042 Legal Expenses	8,625.00	5,833.33	2,791.67	147.86%	5,312.50	5,833.33	(520.83)	91.07%	13,937.50	11,666.66	2,270.84	119.46%
6043 Audit		583.33	(583.33)	0.00%		583.33	(583.33)	0.00%	0.00	1,166.66	(1,166.66)	0.00%
6045 Vehicle Expenses-EDC	35.00	333.33	(298.33)	10.50%	1,111.58	333.33	778.25	333.48%	1,146.58	666.66	479.92	171.99%
6046 Vehicle Fuel-EDC		83.33	(83.33)	0.00%	105.00	83.33	21.67	126.01%	105.00	166.66	(61.66)	63.00%
6047 Contingencies	145.50	200.00	(54.50)	72.75%	103.80	200.00	(96.20)	51.90%	249.30	400.00	(150.70)	62.33%
Total 6025 Administrative & Other Expenses	\$ 12,360.87	\$ 12,666.65	\$ (305.78)	97.59%	\$ 11,033.11	\$ 12,666.65	\$ (1,633.54)	87.10%	\$ 23,393.98	\$ 25,333.30	\$ (1,939.32)	92.34%
Total Expenditures	\$ 30,393.94	\$ 55,833.30	\$ (25,439.36)	54.44%	\$ 34,118.58	\$ 55,833.30	\$ (21,714.72)	61.11%	\$ 64,512.52	\$ 111,666.60	\$ (47,154.08)	57.77%
Net Operating Revenue	\$ 45,462.41	\$ 0.03	\$ 45,462.38	151541366.67%	\$ 30,342.67	\$ 0.03	\$ 30,342.64	101142233.34%	\$ 75,805.08	\$ 0.06	\$ 75,805.02	126341800.00%
Other Revenue												
4003 Revenue Income - Interest	3,461.66	1,333.33	2,128.33	259.63%	3,028.55	1,333.33	1,695.22	227.14%	6,490.21	2,666.66	3,823.55	243.38%
Total Other Revenue	\$ 3,461.66	\$ 1,333.33	\$ 2,128.33	259.63%	\$ 3,028.55	\$ 1,333.33	\$ 1,695.22	227.14%	\$ 6,490.21	\$ 2,666.66	\$ 3,823.55	243.38%
Other Expenditures												
8000 Depreciation Expense		116.67	(116.67)	0.00%		116.67	(116.67)	0.00%	0.00	233.34	(233.34)	0.00%
Total Other Expenditures	\$ -	\$ 116.67	\$ (116.67)	0.00%	\$ -	\$ 116.67	\$ (116.67)	0.00%	\$ -	\$ 233.34	\$ (233.34)	0.00%
Net Other Revenue	\$ 3,461.66	\$ 1,216.66	\$ 2,245.00	284.52%	\$ 3,028.55	\$ 1,216.66	\$ 1,811.89	248.92%	\$ 6,490.21	\$ 2,433.32	\$ 4,056.89	266.72%
Net Revenue	\$ 48,924.07	\$ 1,216.69	\$ 47,707.38	4021.08%	\$ 33,371.22	\$ 1,216.69	\$ 32,154.53	2742.79%	\$ 82,295.29	\$ 2,433.38	\$ 79,861.91	3381.93%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
December 2024 - January 2025

	Dec 2024				Jan 2025				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
Revenue												
4000 Revenue			0.00				0.00		0.00	0.00	0.00	
4001 Income - Sales Tax	84,584.64	55,833.33	28,751.31	151.49%	57,559.72	55,833.33	1,726.39	103.09%	142,144.36	111,666.66	30,477.70	127.29%
Total 4000 Revenue	\$ 84,584.64	\$ 55,833.33	\$ 28,751.31	151.49%	\$ 57,559.72	\$ 55,833.33	\$ 1,726.39	103.09%	\$ 142,144.36	\$ 111,666.66	\$ 30,477.70	127.29%
Total Revenue	\$ 84,584.64	\$ 55,833.33	\$ 28,751.31	151.49%	\$ 57,559.72	\$ 55,833.33	\$ 1,726.39	103.09%	\$ 142,144.36	\$ 111,666.66	\$ 30,477.70	127.29%
Gross Profit	\$ 84,584.64	\$ 55,833.33	\$ 28,751.31	151.49%	\$ 57,559.72	\$ 55,833.33	\$ 1,726.39	103.09%	\$ 142,144.36	\$ 111,666.66	\$ 30,477.70	127.29%
Expenditures												
6000 Salaries, Benefits & Labor			0.00				0.00		0.00	0.00	0.00	
6001 Salaries	5,816.00	6,750.00	(934.00)	86.16%	5,816.00	6,750.00	(934.00)	86.16%	11,632.00	13,500.00	(1,868.00)	86.16%
6004 Social Security / Medicare Match	448.10	458.33	(10.23)	97.77%	448.10	458.33	(10.23)	97.77%	896.20	916.66	(20.46)	97.77%
6005 Health Insurance-EDC	725.10	916.67	(191.57)	79.10%	725.10	916.67	(191.57)	79.10%	1,450.20	1,833.34	(383.14)	79.10%
6006 Retirement--EDC	868.08	875.00	(6.92)	99.21%	868.08	875.00	(6.92)	99.21%	1,736.16	1,750.00	(13.84)	99.21%
6007 Workers Comp-EDC		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6008 Unemployment Comp		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6009 Contract Labor	10,023.60	10,750.00	(726.40)	93.24%	10,023.60	10,750.00	(726.40)	93.24%	20,047.20	21,500.00	(1,452.80)	93.24%
6021 Health Insurance - Life & Vision	32.28	41.66	(9.38)	77.48%	32.28	41.66	(9.38)	77.48%	64.56	83.32	(18.76)	77.48%
6053 Cell Phone Allowance	41.54	41.66	(0.12)	99.71%	41.54	41.66	(0.12)	99.71%	83.08	83.32	(0.24)	99.71%
Total 6000 Salaries, Benefits & Labor	\$ 17,954.70	\$ 19,916.66	\$ (1,961.96)	90.15%	\$ 17,954.70	\$ 19,916.66	\$ (1,961.96)	90.15%	\$ 35,909.40	\$ 39,833.32	\$ (3,923.92)	90.15%
6010 BRE & Prospect Development Expenses			0.00				0.00		0.00	0.00	0.00	
6011 Consulting/Planning/Infrastructure		6,666.67	(6,666.67)	0.00%		6,666.67	(6,666.67)	0.00%	0.00	13,333.34	(13,333.34)	0.00%
6012 Collateral Material		333.33	(333.33)	0.00%		333.33	(333.33)	0.00%	0.00	666.66	(666.66)	0.00%
6013 Travel	14.99	583.33	(568.34)	2.57%	1,968.99	583.33	1,385.66	337.54%	1,983.98	1,166.66	817.32	170.06%
6014 Meals & Entertainment	198.57	250.00	(51.43)	79.43%	1,088.56	250.00	838.56	435.42%	1,287.13	500.00	787.13	257.43%
6015 EDC Projects		9,833.33	(9,833.33)	0.00%		9,833.33	(9,833.33)	0.00%	0.00	19,666.66	(19,666.66)	0.00%
6016 Promoting Windcrest(BRE Events)	6,764.99	2,500.00	4,264.99	270.60%	3,881.74	2,500.00	1,381.74	155.27%	10,646.73	5,000.00	5,646.73	212.93%
6017 Sponsorships, Regional Marketing		583.33	(583.33)	0.00%		583.33	(583.33)	0.00%	0.00	1,166.66	(1,166.66)	0.00%
6018 Commercial Revitalization/Store Front Grants		2,500.00	(2,500.00)	0.00%		2,500.00	(2,500.00)	0.00%	0.00	5,000.00	(5,000.00)	0.00%
Total 6010 BRE & Prospect Development Expenses	\$ 6,978.55	\$ 23,249.99	\$ (16,271.44)	30.02%	\$ 6,939.29	\$ 23,249.99	\$ (16,310.70)	29.85%	\$ 13,917.84	\$ 46,499.98	\$ (32,582.14)	29.93%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
 December 2024 - January 2025

	Dec 2024				Jan 2025				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
6025 Administrative & Other Expenses			0.00				0.00		0.00	0.00	0.00	
6026 Rent	1,287.61	1,308.33	(20.72)	98.42%	1,251.17	1,308.33	(57.16)	95.63%	2,538.78	2,616.66	(77.88)	97.02%
6027 Furniture & Fixtures		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%	0.00	166.66	(166.66)	0.00%
6028 Equipment, Computers & Other	10.65	83.33	(72.68)	12.78%	10.64	83.33	(72.69)	12.77%	21.29	166.66	(145.37)	12.77%
6029 Internet Services	170.88	266.67	(95.79)	64.08%	170.88	266.67	(95.79)	64.08%	341.76	533.34	(191.58)	64.08%
6030 Computer Maintenance, Software, Website	361.02	583.33	(222.31)	61.89%	361.02	583.33	(222.31)	61.89%	722.04	1,166.66	(444.62)	61.89%
6031 Accounting Services	1,375.00	1,650.00	(275.00)	83.33%	1,375.26	1,650.00	(274.74)	83.35%	2,750.26	3,300.00	(549.74)	83.34%
6032 Barcom / IT	392.88	458.33	(65.45)	85.72%	392.88	458.33	(65.45)	85.72%	785.76	916.66	(130.90)	85.72%
6033 Phone Services	87.41	83.33	4.08	104.90%		83.33	(83.33)	0.00%	87.41	166.66	(79.25)	52.45%
6035 Public Relations		166.67	(166.67)	0.00%		166.67	(166.67)	0.00%	0.00	333.34	(333.34)	0.00%
6036 Training Staff/Board	125.00	416.67	(291.67)	30.00%	150.00	416.67	(266.67)	36.00%	275.00	833.34	(558.34)	33.00%
6037 Dues & Subscriptions	550.00	116.67	433.33	471.42%		116.67	(116.67)	0.00%	550.00	233.34	316.66	235.71%
6038 Supplies	245.42	250.00	(4.58)	98.17%		250.00	(250.00)	0.00%	245.42	500.00	(254.58)	49.08%
6039 Postage		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6040 Copier		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%	0.00	166.66	(166.66)	0.00%
6041 Repairs & Maintenance		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6042 Legal Expenses	5,312.50	5,833.33	(520.83)	91.07%	5,350.00	5,833.33	(483.33)	91.71%	10,662.50	11,666.66	(1,004.16)	91.39%
6043 Audit		583.33	(583.33)	0.00%		583.33	(583.33)	0.00%	0.00	1,166.66	(1,166.66)	0.00%
6045 Vehicle Expenses-EDC	537.91	333.33	204.58	161.37%	55.00	333.33	(278.33)	16.50%	592.91	666.66	(73.75)	88.94%
6046 Vehicle Fuel-EDC		83.33	(83.33)	0.00%	129.82	83.33	46.49	155.79%	129.82	166.66	(36.84)	77.90%
6047 Contingencies	93.50	200.00	(106.50)	46.75%	93.50	200.00	(106.50)	46.75%	187.00	400.00	(213.00)	46.75%
Total 6025 Administrative & Other Expenses	\$ 10,549.78	\$ 12,666.65	\$ (2,116.87)	83.29%	\$ 9,340.17	\$ 12,666.65	\$ (3,326.48)	73.74%	\$ 19,889.95	\$ 25,333.30	\$ (5,443.35)	78.51%
Total Expenditures	\$ 35,483.03	\$ 55,833.30	\$ (20,350.27)	63.55%	\$ 34,234.16	\$ 55,833.30	\$ (21,599.14)	61.31%	\$ 69,717.19	\$ 111,666.60	\$ (41,949.41)	62.43%
Net Operating Revenue	\$ 49,101.61	\$ 0.03	\$ 49,101.58	163672033.34%	\$ 23,325.56	\$ 0.03	\$ 23,325.53	77751866.67%	\$ 72,427.17	\$ 0.06	\$ 72,427.11	120711950.00%
Other Revenue												
4003 Revenue Income - Interest	2,965.56	1,333.33	1,632.23	222.42%	2,990.66	1,333.33	1,657.33	224.30%	5,956.22	2,666.66	3,289.56	223.36%
Total Other Revenue	\$ 2,965.56	\$ 1,333.33	\$ 1,632.23	222.42%	\$ 2,990.66	\$ 1,333.33	\$ 1,657.33	224.30%	\$ 5,956.22	\$ 2,666.66	\$ 3,289.56	223.36%
Other Expenditures												
8000 Depreciation Expense		116.67	(116.67)	0.00%		116.67	(116.67)	0.00%	0.00	233.34	(233.34)	0.00%
Total Other Expenditures	\$ -	\$ 116.67	\$ (116.67)	0.00%	\$ -	\$ 116.67	\$ (116.67)	0.00%	\$ -	\$ 233.34	\$ (233.34)	0.00%
Net Other Revenue	\$ 2,965.56	\$ 1,216.66	\$ 1,748.90	243.75%	\$ 2,990.66	\$ 1,216.66	\$ 1,774.00	245.81%	\$ 5,956.22	\$ 2,433.32	\$ 3,522.90	244.78%
Net Revenue	\$ 52,067.17	\$ 1,216.69	\$ 50,850.48	4279.41%	\$ 26,316.22	\$ 1,216.69	\$ 25,099.53	2162.94%	\$ 78,383.39	\$ 2,433.38	\$ 75,950.01	3221.17%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
February - March, 2025

	Feb 2025				Mar 2025				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
Revenue												
4000 Revenue			0.00				0.00		0.00	0.00	0.00	
4001 Income - Sales Tax	50,440.06	55,833.33	(5,393.27)	90.34%	75,995.00	55,833.33	20,161.67	136.11%	126,435.06	111,666.66	14,768.40	113.23%
Total 4000 Revenue	\$ 50,440.06	\$ 55,833.33	\$ (5,393.27)	90.34%	\$ 75,995.00	\$ 55,833.33	\$ 20,161.67	136.11%	\$ 126,435.06	\$ 111,666.66	\$ 14,768.40	113.23%
Total Revenue	\$ 50,440.06	\$ 55,833.33	\$ (5,393.27)	90.34%	\$ 75,995.00	\$ 55,833.33	\$ 20,161.67	136.11%	\$ 126,435.06	\$ 111,666.66	\$ 14,768.40	113.23%
Gross Profit	\$ 50,440.06	\$ 55,833.33	\$ (5,393.27)	90.34%	\$ 75,995.00	\$ 55,833.33	\$ 20,161.67	136.11%	\$ 126,435.06	\$ 111,666.66	\$ 14,768.40	113.23%
Expenditures												
6000 Salaries, Benefits & Labor			0.00				0.00		0.00	0.00	0.00	
6001 Salaries	5,816.00	6,750.00	(934.00)	86.16%	5,816.00	6,750.00	(934.00)	86.16%	11,632.00	13,500.00	(1,868.00)	86.16%
6004 Social Security / Medicare Match	448.10	458.33	(10.23)	97.77%	448.10	458.33	(10.23)	97.77%	896.20	916.66	(20.46)	97.77%
6005 Health Insurance-EDC	725.10	916.67	(191.57)	79.10%	725.10	916.67	(191.57)	79.10%	1,450.20	1,833.34	(383.14)	79.10%
6006 Retirement--EDC	914.94	875.00	39.94	104.56%	914.94	875.00	39.94	104.56%	1,829.88	1,750.00	79.88	104.56%
6007 Workers Comp-EDC		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6008 Unemployment Comp		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6009 Contract Labor	10,023.60	10,750.00	(726.40)	93.24%	10,023.60	10,750.00	(726.40)	93.24%	20,047.20	21,500.00	(1,452.80)	93.24%
6021 Health Insurance - Life & Vision	32.28	41.66	(9.38)	77.48%	32.28	41.66	(9.38)	77.48%	64.56	83.32	(18.76)	77.48%
6053 Cell Phone Allowance	41.54	41.66	(0.12)	99.71%	41.54	41.66	(0.12)	99.71%	83.08	83.32	(0.24)	99.71%
Total 6000 Salaries, Benefits & Labor	\$ 18,001.56	\$ 19,916.66	\$ (1,915.10)	90.38%	\$ 18,001.56	\$ 19,916.66	\$ (1,915.10)	90.38%	\$ 36,003.12	\$ 39,833.32	\$ (3,830.20)	90.38%
6010 BRE & Prospect Development Expenses			0.00				0.00		0.00	0.00	0.00	
6011 Consulting/Planning/Infrastructure		6,666.67	(6,666.67)	0.00%		6,666.67	(6,666.67)	0.00%	0.00	13,333.34	(13,333.34)	0.00%
6012 Collateral Material		333.33	(333.33)	0.00%		333.33	(333.33)	0.00%	0.00	666.66	(666.66)	0.00%
6013 Travel		583.33	(583.33)	0.00%		583.33	(583.33)	0.00%	0.00	1,166.66	(1,166.66)	0.00%
6014 Meals & Entertainment	133.72	250.00	(116.28)	53.49%	20.00	250.00	(230.00)	8.00%	153.72	500.00	(346.28)	30.74%
6015 EDC Projects		9,833.33	(9,833.33)	0.00%		9,833.33	(9,833.33)	0.00%	0.00	19,666.66	(19,666.66)	0.00%
6016 Promoting Windcrest(BRE Events)	492.47	2,500.00	(2,007.53)	19.70%	3,498.23	2,500.00	998.23	139.93%	3,990.70	5,000.00	(1,009.30)	79.81%
6017 Sponsorships, Regional Marketing		583.33	(583.33)	0.00%		583.33	(583.33)	0.00%	0.00	1,166.66	(1,166.66)	0.00%
6018 Commercial Revitalization/Store Front Grants		2,500.00	(2,500.00)	0.00%		2,500.00	(2,500.00)	0.00%	0.00	5,000.00	(5,000.00)	0.00%
Total 6010 BRE & Prospect Development Expenses	\$ 626.19	\$ 23,249.99	\$ (22,623.80)	2.69%	\$ 3,518.23	\$ 23,249.99	\$ (19,731.76)	15.13%	\$ 4,144.42	\$ 46,499.98	\$ (42,355.56)	8.91%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
February - March, 2025

	Feb 2025				Mar 2025				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
6025 Administrative & Other Expenses			0.00				0.00		0.00	0.00	0.00	
6026 Rent	1,251.17	1,308.33	(57.16)	95.63%	1,389.17	1,308.33	80.84	106.18%	2,640.34	2,616.66	23.68	100.90%
6027 Furniture & Fixtures		83.33	(83.33)	0.00%	149.41	83.33	66.08	179.30%	149.41	166.66	(17.25)	89.65%
6028 Equipment, Computers & Other	195.94	83.33	112.61	235.14%		83.33	(83.33)	0.00%	195.94	166.66	29.28	117.57%
6029 Internet Services	350.71	266.67	84.04	131.51%		266.67	(266.67)	0.00%	350.71	533.34	(182.63)	65.76%
6030 Computer Maintenance, Software, Website	1,101.63	583.33	518.30	188.85%	690.21	583.33	106.88	118.32%	1,791.84	1,166.66	625.18	153.59%
6031 Accounting Services	1,385.00	1,650.00	(265.00)	83.94%	1,537.50	1,650.00	(112.50)	93.18%	2,922.50	3,300.00	(377.50)	88.56%
6032 Barcom / IT	598.56	458.33	140.23	130.60%	392.88	458.33	(65.45)	85.72%	991.44	916.66	74.78	108.16%
6033 Phone Services	174.84	83.33	91.51	209.82%	87.40	83.33	4.07	104.88%	262.24	166.66	95.58	157.35%
6035 Public Relations		166.67	(166.67)	0.00%		166.67	(166.67)	0.00%	0.00	333.34	(333.34)	0.00%
6036 Training Staff/Board		416.67	(416.67)	0.00%	1,032.00	416.67	615.33	247.68%	1,032.00	833.34	198.66	123.84%
6037 Dues & Subscriptions		116.67	(116.67)	0.00%		116.67	(116.67)	0.00%	0.00	233.34	(233.34)	0.00%
6038 Supplies		250.00	(250.00)	0.00%	38.81	250.00	(211.19)	15.52%	38.81	500.00	(461.19)	7.76%
6039 Postage		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6040 Copier		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%	0.00	166.66	(166.66)	0.00%
6041 Repairs & Maintenance		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6042 Legal Expenses	4,541.88	5,833.33	(1,291.45)	77.86%	4,437.50	5,833.33	(1,395.83)	76.07%	8,979.38	11,666.66	(2,687.28)	76.97%
6043 Audit	2,500.00	583.33	1,916.67	428.57%		583.33	(583.33)	0.00%	2,500.00	1,166.66	1,333.34	214.29%
6044 Sales Tax Services		0.00	0.00		0.26	0.00	0.26		0.26	0.00	0.26	
6045 Vehicle Expenses-EDC	75.00	333.33	(258.33)	22.50%	44.50	333.33	(288.83)	13.35%	119.50	666.66	(547.16)	17.93%
6046 Vehicle Fuel-EDC		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%	0.00	166.66	(166.66)	0.00%
6047 Contingencies	300.00	200.00	100.00	150.00%	187.00	200.00	(13.00)	93.50%	487.00	400.00	87.00	121.75%
Total 6025 Administrative & Other Expenses	\$ 12,474.73	\$ 12,666.65	\$ (191.92)	98.48%	\$ 9,986.64	\$ 12,666.65	\$ (2,680.01)	78.84%	\$ 22,461.37	\$ 25,333.30	\$ (2,871.93)	88.66%
Total Expenditures	\$ 31,102.48	\$ 55,833.30	\$ (24,730.82)	55.71%	\$ 31,506.43	\$ 55,833.30	\$ (24,326.87)	56.43%	\$ 62,608.91	\$ 111,666.60	\$ (49,057.69)	56.07%
Net Operating Revenue	\$ 19,337.58	\$ 0.03	\$ 19,337.55	64458600.00%	\$ 44,488.57	\$ 0.03	\$ 44,488.54	148295233.34%	\$ 63,826.15	\$ 0.06	\$ 63,826.09	106376916.67%
Other Revenue												
4003 Revenue Income - Interest	2,867.98	1,333.33	1,534.65	215.10%	3,175.43	1,333.33	1,842.10	238.16%	6,043.41	2,666.66	3,376.75	226.63%
Total Other Revenue	\$ 2,867.98	\$ 1,333.33	\$ 1,534.65	215.10%	\$ 3,175.43	\$ 1,333.33	\$ 1,842.10	238.16%	\$ 6,043.41	\$ 2,666.66	\$ 3,376.75	226.63%
Other Expenditures												
8000 Depreciation Expense		116.67	(116.67)	0.00%		116.67	(116.67)	0.00%	0.00	233.34	(233.34)	0.00%
Total Other Expenditures	\$ -	\$ 116.67	\$ (116.67)	0.00%	\$ -	\$ 116.67	\$ (116.67)	0.00%	\$ -	\$ 233.34	\$ (233.34)	0.00%
Net Other Revenue	\$ 2,867.98	\$ 1,216.66	\$ 1,651.32	235.73%	\$ 3,175.43	\$ 1,216.66	\$ 1,958.77	261.00%	\$ 6,043.41	\$ 2,433.32	\$ 3,610.09	248.36%
Net Revenue	\$ 22,205.56	\$ 1,216.69	\$ 20,988.87	1825.08%	\$ 47,664.00	\$ 1,216.69	\$ 46,447.31	3917.51%	\$ 69,869.56	\$ 2,433.38	\$ 67,436.18	2871.30%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
 April - May, 2025

	Apr 2025				May 2025				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
Revenue												
4000 Revenue			0.00				0.00		0.00	0.00	0.00	
4001 Income - Sales Tax	70,843.54	55,833.33	15,010.21	126.88%	63,059.72	55,833.33	7,226.39	112.94%	133,903.26	111,666.66	22,236.60	119.91%
Total 4000 Revenue	\$ 70,843.54	\$ 55,833.33	\$ 15,010.21	126.88%	\$ 63,059.72	\$ 55,833.33	\$ 7,226.39	112.94%	\$ 133,903.26	\$ 111,666.66	\$ 22,236.60	119.91%
Total Revenue	\$ 70,843.54	\$ 55,833.33	\$ 15,010.21	126.88%	\$ 63,059.72	\$ 55,833.33	\$ 7,226.39	112.94%	\$ 133,903.26	\$ 111,666.66	\$ 22,236.60	119.91%
Gross Profit	\$ 70,843.54	\$ 55,833.33	\$ 15,010.21	126.88%	\$ 63,059.72	\$ 55,833.33	\$ 7,226.39	112.94%	\$ 133,903.26	\$ 111,666.66	\$ 22,236.60	119.91%
Expenditures												
6000 Salaries, Benefits & Labor			0.00				0.00		0.00	0.00	0.00	
6001 Salaries	5,816.00	6,750.00	(934.00)	86.16%	5,816.00	6,750.00	(934.00)	86.16%	11,632.00	13,500.00	(1,868.00)	86.16%
6004 Social Security / Medicare Match	448.10	458.33	(10.23)	97.77%	448.11	458.33	(10.22)	97.77%	896.21	916.66	(20.45)	97.77%
6005 Health Insurance-EDC	725.10	916.67	(191.57)	79.10%	725.10	916.67	(191.57)	79.10%	1,450.20	1,833.34	(383.14)	79.10%
6006 Retirement--EDC	914.94	875.00	39.94	104.56%	914.94	875.00	39.94	104.56%	1,829.88	1,750.00	79.88	104.56%
6007 Workers Comp-EDC		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6008 Unemployment Comp		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6009 Contract Labor	10,023.60	10,750.00	(726.40)	93.24%	10,023.60	10,750.00	(726.40)	93.24%	20,047.20	21,500.00	(1,452.80)	93.24%
6021 Health Insurance - Life & Vision	32.28	41.66	(9.38)	77.48%	32.28	41.66	(9.38)	77.48%	64.56	83.32	(18.76)	77.48%
6053 Cell Phone Allowance	41.54	41.66	(0.12)	99.71%	41.54	41.66	(0.12)	99.71%	83.08	83.32	(0.24)	99.71%
Total 6000 Salaries, Benefits & Labor	\$ 18,001.56	\$ 19,916.66	\$ (1,915.10)	90.38%	\$ 18,001.57	\$ 19,916.66	\$ (1,915.09)	90.38%	\$ 36,003.13	\$ 39,833.32	\$ (3,830.19)	90.38%
6010 BRE & Prospect Development Expenses			0.00				0.00		0.00	0.00	0.00	
6011 Consulting/Planning/Infrastructure		6,666.67	(6,666.67)	0.00%		6,666.67	(6,666.67)	0.00%	0.00	13,333.34	(13,333.34)	0.00%
6012 Collateral Material		333.33	(333.33)	0.00%		333.33	(333.33)	0.00%	0.00	666.66	(666.66)	0.00%
6013 Travel	209.01	583.33	(374.32)	35.83%		583.33	(583.33)	0.00%	209.01	1,166.66	(957.65)	17.92%
6014 Meals & Entertainment	140.78	250.00	(109.22)	56.31%	227.28	250.00	(22.72)	90.91%	368.06	500.00	(131.94)	73.61%
6015 EDC Projects		9,833.33	(9,833.33)	0.00%		9,833.33	(9,833.33)	0.00%	0.00	19,666.66	(19,666.66)	0.00%
6016 Promoting Windcrest(BRE Events)		2,500.00	(2,500.00)	0.00%		2,500.00	(2,500.00)	0.00%	0.00	5,000.00	(5,000.00)	0.00%
6017 Sponsorships, Regional Marketing		583.33	(583.33)	0.00%		583.33	(583.33)	0.00%	0.00	1,166.66	(1,166.66)	0.00%
6018 Commercial Revitalization/Store Front Grants		2,500.00	(2,500.00)	0.00%		2,500.00	(2,500.00)	0.00%	0.00	5,000.00	(5,000.00)	0.00%
Total 6010 BRE & Prospect Development Expenses	\$ 349.79	\$ 23,249.99	\$ (22,900.20)	1.50%	\$ 227.28	\$ 23,249.99	\$ (23,022.71)	0.98%	\$ 577.07	\$ 46,499.98	\$ (45,922.91)	1.24%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
April - May, 2025

	Apr 2025				May 2025				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
6025 Administrative & Other Expenses			0.00				0.00		0.00	0.00	0.00	
6026 Rent	1,297.17	1,308.33	(11.16)	99.15%	1,297.17	1,308.33	(11.16)	99.15%	2,594.34	2,616.66	(22.32)	99.15%
6027 Furniture & Fixtures		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%	0.00	166.66	(166.66)	0.00%
6028 Equipment, Computers & Other	38.54	83.33	(44.79)	46.25%	17.11	83.33	(66.22)	20.53%	55.65	166.66	(111.01)	33.39%
6029 Internet Services	170.90	266.67	(95.77)	64.09%	170.90	266.67	(95.77)	64.09%	341.80	533.34	(191.54)	64.09%
6030 Computer Maintenance, Software, Website	317.72	583.33	(265.61)	54.47%	894.82	583.33	311.49	153.40%	1,212.54	1,166.66	45.88	103.93%
6031 Accounting Services	1,355.00	1,650.00	(295.00)	82.12%	1,500.00	1,650.00	(150.00)	90.91%	2,855.00	3,300.00	(445.00)	86.52%
6032 Barcom / IT	585.60	458.33	127.27	127.77%	392.88	458.33	(65.45)	85.72%	978.48	916.66	61.82	106.74%
6033 Phone Services	87.43	83.33	4.10	104.92%		83.33	(83.33)	0.00%	87.43	166.66	(79.23)	52.46%
6035 Public Relations		166.67	(166.67)	0.00%		166.67	(166.67)	0.00%	0.00	333.34	(333.34)	0.00%
6036 Training Staff/Board	2,227.00	416.67	1,810.33	534.48%		416.67	(416.67)	0.00%	2,227.00	833.34	1,393.66	267.24%
6037 Dues & Subscriptions		116.67	(116.67)	0.00%		116.67	(116.67)	0.00%	0.00	233.34	(233.34)	0.00%
6038 Supplies	40.69	250.00	(209.31)	16.28%	409.85	250.00	159.85	163.94%	450.54	500.00	(49.46)	90.11%
6039 Postage		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6040 Copier		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%	0.00	166.66	(166.66)	0.00%
6041 Repairs & Maintenance		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6042 Legal Expenses	6,313.75	5,833.33	480.42	108.24%	5,495.68	5,833.33	(337.65)	94.21%	11,809.43	11,666.66	142.77	101.22%
6043 Audit		583.33	(583.33)	0.00%		583.33	(583.33)	0.00%	0.00	1,166.66	(1,166.66)	0.00%
6045 Vehicle Expenses-EDC	35.00	333.33	(298.33)	10.50%	40.00	333.33	(293.33)	12.00%	75.00	666.66	(591.66)	11.25%
6046 Vehicle Fuel-EDC	138.01	83.33	54.68	165.62%		83.33	(83.33)	0.00%	138.01	166.66	(28.65)	82.81%
6047 Contingencies	93.50	200.00	(106.50)	46.75%	103.50	200.00	(96.50)	51.75%	197.00	400.00	(203.00)	49.25%
Total 6025 Administrative & Other Expenses	\$ 12,700.31	\$ 12,666.65	\$ 33.66	100.27%	\$ 10,321.91	\$ 12,666.65	\$ (2,344.74)	81.49%	\$ 23,022.22	\$ 25,333.30	\$ (2,311.08)	90.88%
Total Expenditures	\$ 31,051.66	\$ 55,833.30	\$ (24,781.64)	55.61%	\$ 28,550.76	\$ 55,833.30	\$ (27,282.54)	51.14%	\$ 59,602.42	\$ 111,666.60	\$ (52,064.18)	53.38%
Net Operating Revenue	\$ 39,791.88	\$ 0.03	\$ 39,791.85	132639600.01%	\$ 34,508.96	\$ 0.03	\$ 34,508.93	115029866.67%	\$ 74,300.84	\$ 0.06	\$ 74,300.78	123834733.34%
Other Revenue												
4003 Revenue Income - Interest	14,469.99	1,333.33	13,136.66	1085.25%	5,090.29	1,333.33	3,756.96	381.77%	19,560.28	2,666.66	16,893.62	733.51%
Total Other Revenue	\$ 14,469.99	\$ 1,333.33	\$ 13,136.66	1085.25%	\$ 5,090.29	\$ 1,333.33	\$ 3,756.96	381.77%	\$ 19,560.28	\$ 2,666.66	\$ 16,893.62	733.51%
Other Expenditures												
8000 Depreciation Expense		116.67	(116.67)	0.00%		116.67	(116.67)	0.00%	0.00	233.34	(233.34)	0.00%
Total Other Expenditures	\$ -	\$ 116.67	\$ (116.67)	0.00%	\$ -	\$ 116.67	\$ (116.67)	0.00%	\$ -	\$ 233.34	\$ (233.34)	0.00%
Net Other Revenue	\$ 14,469.99	\$ 1,216.66	\$ 13,253.33	1189.32%	\$ 5,090.29	\$ 1,216.66	\$ 3,873.63	418.38%	\$ 19,560.28	\$ 2,433.32	\$ 17,126.96	803.85%
Net Revenue	\$ 54,261.87	\$ 1,216.69	\$ 53,045.18	4459.79%	\$ 39,599.25	\$ 1,216.69	\$ 38,382.56	3254.67%	\$ 93,861.12	\$ 2,433.38	\$ 91,427.74	3857.23%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
June - July, 2025

	Jun 2025				Jul 2025				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
Revenue												
4000 Revenue			0.00				0.00		0.00	0.00	0.00	
4001 Income - Sales Tax	70,506.15	55,833.33	14,672.82	126.28%	85,792.69	55,833.33	29,959.36	153.66%	156,298.84	111,666.66	44,632.18	139.97%
Total 4000 Revenue	\$ 70,506.15	\$ 55,833.33	\$ 14,672.82	126.28%	\$ 85,792.69	\$ 55,833.33	\$ 29,959.36	153.66%	\$ 156,298.84	\$ 111,666.66	\$ 44,632.18	139.97%
Total Revenue	\$ 70,506.15	\$ 55,833.33	\$ 14,672.82	126.28%	\$ 85,792.69	\$ 55,833.33	\$ 29,959.36	153.66%	\$ 156,298.84	\$ 111,666.66	\$ 44,632.18	139.97%
Gross Profit	\$ 70,506.15	\$ 55,833.33	\$ 14,672.82	126.28%	\$ 85,792.69	\$ 55,833.33	\$ 29,959.36	153.66%	\$ 156,298.84	\$ 111,666.66	\$ 44,632.18	139.97%
Expenditures												
6000 Salaries, Benefits & Labor			0.00				0.00		0.00	0.00	0.00	
6001 Salaries	5,816.00	6,750.00	(934.00)	86.16%	5,816.00	6,750.00	(934.00)	86.16%	11,632.00	13,500.00	(1,868.00)	86.16%
6004 Social Security / Medicare Match	448.12	458.33	(10.21)	97.77%	448.12	458.33	(10.21)	97.77%	896.24	916.66	(20.42)	97.77%
6005 Health Insurance-EDC	725.10	916.67	(191.57)	79.10%	725.10	916.67	(191.57)	79.10%	1,450.20	1,833.34	(383.14)	79.10%
6006 Retirement--EDC	914.94	875.00	39.94	104.56%	914.94	875.00	39.94	104.56%	1,829.88	1,750.00	79.88	104.56%
6007 Workers Comp-EDC		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6008 Unemployment Comp		41.66	(41.66)	0.00%		41.66	(41.66)	0.00%	0.00	83.32	(83.32)	0.00%
6009 Contract Labor	10,023.60	10,750.00	(726.40)	93.24%	10,023.60	10,750.00	(726.40)	93.24%	20,047.20	21,500.00	(1,452.80)	93.24%
6021 Health Insurance - Life & Vision	32.28	41.66	(9.38)	77.48%	32.28	41.66	(9.38)	77.48%	64.56	83.32	(18.76)	77.48%
6053 Cell Phone Allowance	41.54	41.66	(0.12)	99.71%	41.54	41.66	(0.12)	99.71%	83.08	83.32	(0.24)	99.71%
Total 6000 Salaries, Benefits & Labor	\$ 18,001.58	\$ 19,916.65	\$ (1,915.07)	90.38%	\$ 18,001.58	\$ 19,916.65	\$ (1,915.07)	90.38%	\$ 36,003.16	\$ 39,833.30	\$ (3,830.14)	90.38%
6010 BRE & Prospect Development Expenses			0.00				0.00		0.00	0.00	0.00	
6011 Consulting/Planning/Infrastructure		6,666.67	(6,666.67)	0.00%		6,666.67	(6,666.67)	0.00%	0.00	13,333.34	(13,333.34)	0.00%
6012 Collateral Material		333.33	(333.33)	0.00%		333.33	(333.33)	0.00%	0.00	666.66	(666.66)	0.00%
6013 Travel		583.33	(583.33)	0.00%	506.93	583.33	(76.40)	86.90%	506.93	1,166.66	(659.73)	43.45%
6014 Meals & Entertainment	20.00	250.00	(230.00)	8.00%	106.25	250.00	(143.75)	42.50%	126.25	500.00	(373.75)	25.25%
6015 EDC Projects		9,833.33	(9,833.33)	0.00%		9,833.33	(9,833.33)	0.00%	0.00	19,666.66	(19,666.66)	0.00%
6016 Promoting Windcrest(BRE Events)	60.00	2,500.00	(2,440.00)	2.40%		2,500.00	(2,500.00)	0.00%	60.00	5,000.00	(4,940.00)	1.20%
6017 Sponsorships, Regional Marketing		583.33	(583.33)	0.00%		583.33	(583.33)	0.00%	0.00	1,166.66	(1,166.66)	0.00%
6018 Commercial Revitalization/Store Front Grants		2,500.00	(2,500.00)	0.00%		2,500.00	(2,500.00)	0.00%	0.00	5,000.00	(5,000.00)	0.00%
Total 6010 BRE & Prospect Development Expenses	\$ 80.00	\$ 23,249.99	\$ (23,169.99)	0.34%	\$ 613.18	\$ 23,249.99	\$ (22,636.81)	2.64%	\$ 693.18	\$ 46,499.98	\$ (45,806.80)	1.49%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
 June - July, 2025

	Jun 2025				Jul 2025				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
6025 Administrative & Other Expenses			0.00				0.00		0.00	0.00	0.00	
6026 Rent	1,297.17	1,308.33	(11.16)	99.15%	1,297.17	1,308.33	(11.16)	99.15%	2,594.34	2,616.66	(22.32)	99.15%
6027 Furniture & Fixtures		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%	0.00	166.66	(166.66)	0.00%
6028 Equipment, Computers & Other		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%	0.00	166.66	(166.66)	0.00%
6029 Internet Services	170.90	266.67	(95.77)	64.09%	170.90	266.67	(95.77)	64.09%	341.80	533.34	(191.54)	64.09%
6030 Computer Maintenance, Software, Website	1,217.71	583.33	634.38	208.75%	508.67	583.33	(74.66)	87.20%	1,726.38	1,166.66	559.72	147.98%
6031 Accounting Services	1,500.00	1,650.00	(150.00)	90.91%	2,500.00	1,650.00	850.00	151.52%	4,000.00	3,300.00	700.00	121.21%
6032 Barcom / IT	404.77	458.33	(53.56)	88.31%	396.11	458.33	(62.22)	86.42%	800.88	916.66	(115.78)	87.37%
6033 Phone Services	87.43	83.34	4.09	104.91%	174.81	83.34	91.47	209.76%	262.24	166.68	95.56	157.33%
6035 Public Relations		166.67	(166.67)	0.00%		166.67	(166.67)	0.00%	0.00	333.34	(333.34)	0.00%
6036 Training Staff/Board		416.67	(416.67)	0.00%		416.67	(416.67)	0.00%	0.00	833.34	(833.34)	0.00%
6037 Dues & Subscriptions		116.67	(116.67)	0.00%		116.67	(116.67)	0.00%	0.00	233.34	(233.34)	0.00%
6038 Supplies	103.10	250.00	(146.90)	41.24%	33.35	250.00	(216.65)	13.34%	136.45	500.00	(363.55)	27.29%
6039 Postage		41.66	(41.66)	0.00%		41.66	(41.66)	0.00%	0.00	83.32	(83.32)	0.00%
6040 Copier		83.34	(83.34)	0.00%		83.34	(83.34)	0.00%	0.00	166.68	(166.68)	0.00%
6041 Repairs & Maintenance		41.67	(41.67)	0.00%		41.67	(41.67)	0.00%	0.00	83.34	(83.34)	0.00%
6042 Legal Expenses	7,468.75	5,833.33	1,635.42	128.04%	5,593.75	5,833.33	(239.58)	95.89%	13,062.50	11,666.66	1,395.84	111.96%
6043 Audit		583.33	(583.33)	0.00%		583.33	(583.33)	0.00%	0.00	1,166.66	(1,166.66)	0.00%
6045 Vehicle Expenses-EDC	40.00	333.33	(293.33)	12.00%	40.00	333.33	(293.33)	12.00%	80.00	666.66	(586.66)	12.00%
6046 Vehicle Fuel-EDC		83.34	(83.34)	0.00%	73.50	83.34	(9.84)	88.19%	73.50	166.68	(93.18)	44.10%
6047 Contingencies	103.50	200.00	(96.50)	51.75%	178.50	200.00	(21.50)	89.25%	282.00	400.00	(118.00)	70.50%
Total 6025 Administrative & Other Expenses	\$ 12,393.33	\$ 12,666.67	\$ (273.34)	97.84%	\$ 10,966.76	\$ 12,666.67	\$ (1,699.91)	86.58%	\$ 23,360.09	\$ 25,333.34	\$ (1,973.25)	92.21%
Credit Card-Fraud			0.00		405.28		405.28		405.28	0.00	405.28	
Total Expenditures	\$ 30,474.91	\$ 55,833.31	\$ (25,358.40)	54.58%	\$ 29,986.80	\$ 55,833.31	\$ (25,846.51)	53.71%	\$ 60,461.71	\$ 111,666.62	\$ (51,204.91)	54.14%
Net Operating Revenue	\$ 40,031.24	\$ 0.02	\$ 40,031.22	200156199.96%	\$ 55,805.89	\$ 0.02	\$ 55,805.87	279029449.94%	\$ 95,837.13	\$ 0.04	\$ 95,837.09	239592824.95%
Other Revenue												
4003 Revenue Income - Interest	5,140.11	1,333.33	3,806.78	385.51%	5,294.02	1,333.33	3,960.69	397.05%	10,434.13	2,666.66	7,767.47	391.28%
Total Other Revenue	\$ 5,140.11	\$ 1,333.33	\$ 3,806.78	385.51%	\$ 5,294.02	\$ 1,333.33	\$ 3,960.69	397.05%	\$ 10,434.13	\$ 2,666.66	\$ 7,767.47	391.28%
Other Expenditures												
8000 Depreciation Expense		116.67	(116.67)	0.00%		116.67	(116.67)	0.00%	0.00	233.34	(233.34)	0.00%
9000 Labor Variance			0.00		24,127.38		24,127.38		24,127.38	0.00	24,127.38	
Total Other Expenditures	\$ -	\$ 116.67	\$ (116.67)	0.00%	\$ 24,127.38	\$ 116.67	\$ 24,010.71	20680.02%	\$ 24,127.38	\$ 233.34	\$ 23,894.04	10340.01%
Net Other Revenue	\$ 5,140.11	\$ 1,216.66	\$ 3,923.45	422.48%	\$ (18,833.36)	\$ 1,216.66	\$ (20,050.02)	-1547.96%	\$ (13,693.25)	\$ 2,433.32	\$ (16,126.57)	-562.74%
Net Revenue	\$ 45,171.35	\$ 1,216.68	\$ 43,954.67	3712.67%	\$ 36,972.53	\$ 1,216.68	\$ 35,755.85	3038.80%	\$ 82,143.88	\$ 2,433.36	\$ 79,710.52	3375.74%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
 August - September, 2025

	Aug 2025				Sep 2025				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
Revenue												
4000 Revenue			0.00				0.00		0.00	0.00	0.00	
4001 Income - Sales Tax		55,833.33	(55,833.33)	0.00%		55,833.37	(55,833.37)	0.00%	0.00	111,666.70	(111,666.70)	0.00%
Total 4000 Revenue	\$ -	\$ 55,833.33	\$ (55,833.33)	0.00%	\$ -	\$ 55,833.37	\$ (55,833.37)	0.00%	\$ -	\$ 111,666.70	\$ (111,666.70)	0.00%
Total Revenue	\$ -	\$ 55,833.33	\$ (55,833.33)	0.00%	\$ -	\$ 55,833.37	\$ (55,833.37)	0.00%	\$ -	\$ 111,666.70	\$ (111,666.70)	0.00%
Gross Profit	\$ -	\$ 55,833.33	\$ (55,833.33)	0.00%	\$ -	\$ 55,833.37	\$ (55,833.37)	0.00%	\$ -	\$ 111,666.70	\$ (111,666.70)	0.00%
Expenditures												
6000 Salaries, Benefits & Labor			0.00				0.00		0.00	0.00	0.00	
6001 Salaries	5,816.00	6,750.00	(934.00)	86.16%	5,816.00	6,750.00	(934.00)	86.16%	11,632.00	13,500.00	(1,868.00)	86.16%
6004 Social Security / Medicare Match	448.12	458.33	(10.21)	97.77%	448.12	458.37	(10.25)	97.76%	896.24	916.70	(20.46)	97.77%
6005 Health Insurance-EDC	725.10	916.67	(191.57)	79.10%	725.10	916.63	(191.53)	79.10%	1,450.20	1,833.30	(383.10)	79.10%
6006 Retirement—EDC	914.94	875.00	39.94	104.56%	914.94	875.00	39.94	104.56%	1,829.88	1,750.00	79.88	104.56%
6007 Workers Comp-EDC		41.67	(41.67)	0.00%		41.63	(41.63)	0.00%	0.00	83.30	(83.30)	0.00%
6008 Unemployment Comp		41.66	(41.66)	0.00%		41.66	(41.66)	0.00%	0.00	83.32	(83.32)	0.00%
6009 Contract Labor	10,023.60	10,750.00	(726.40)	93.24%	10,023.60	10,750.00	(726.40)	93.24%	20,047.20	21,500.00	(1,452.80)	93.24%
6021 Health Insurance - Life & Vision	32.28	41.70	(9.42)	77.41%	32.28	41.70	(9.42)	77.41%	64.56	83.40	(18.84)	77.41%
6053 Cell Phone Allowance	41.54	41.70	(0.16)	99.62%	41.54	41.70	(0.16)	99.62%	83.08	83.40	(0.32)	99.62%
Total 6000 Salaries, Benefits & Labor	\$ 18,001.58	\$ 19,916.73	\$ (1,915.15)	90.38%	\$ 18,001.58	\$ 19,916.69	\$ (1,915.11)	90.38%	\$ 36,003.16	\$ 39,833.42	\$ (3,830.26)	90.38%
6010 BRE & Prospect Development Expenses			0.00				0.00		0.00	0.00	0.00	
6011 Consulting/Planning/Infrastructure		6,666.67	(6,666.67)	0.00%		6,666.63	(6,666.63)	0.00%	0.00	13,333.30	(13,333.30)	0.00%
6012 Collateral Material		333.33	(333.33)	0.00%		333.37	(333.37)	0.00%	0.00	666.70	(666.70)	0.00%
6013 Travel		583.33	(583.33)	0.00%	368.62	583.37	(214.75)	63.19%	368.62	1,166.70	(798.08)	31.60%
6014 Meals & Entertainment	246.66	250.00	(3.34)	98.66%	107.03	250.00	(142.97)	42.81%	353.69	500.00	(146.31)	70.74%
6015 EDC Projects		9,833.33	(9,833.33)	0.00%		9,833.37	(9,833.37)	0.00%	0.00	19,666.70	(19,666.70)	0.00%
6016 Promoting Windcrest(BRE Events)	756.51	2,500.00	(1,743.49)	30.26%	9,999.99	2,500.00	7,499.99	400.00%	10,756.50	5,000.00	5,756.50	215.13%
6017 Sponsorships, Regional Marketing		583.33	(583.33)	0.00%		583.37	(583.37)	0.00%	0.00	1,166.70	(1,166.70)	0.00%
6018 Commercial Revitalization/Store Front Grants		2,500.00	(2,500.00)	0.00%		2,500.00	(2,500.00)	0.00%	0.00	5,000.00	(5,000.00)	0.00%
Total 6010 BRE & Prospect Development Expenses	\$ 1,003.17	\$ 23,249.99	\$ (22,246.82)	4.31%	\$ 10,475.64	\$ 23,250.11	\$ (12,774.47)	45.06%	\$ 11,478.81	\$ 46,500.10	\$ (35,021.29)	24.69%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
 August - September, 2025

	Aug 2025				Sep 2025				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
6025 Administrative & Other Expenses			0.00				0.00		0.00	0.00	0.00	
6026 Rent	1,297.17	1,308.33	(11.16)	99.15%	1,297.17	1,308.37	(11.20)	99.14%	2,594.34	2,616.70	(22.36)	99.15%
6027 Furniture & Fixtures		83.33	(83.33)	0.00%		83.37	(83.37)	0.00%	0.00	166.70	(166.70)	0.00%
6028 Equipment, Computers & Other		83.33	(83.33)	0.00%		83.37	(83.37)	0.00%	0.00	166.70	(166.70)	0.00%
6029 Internet Services	170.90	266.67	(95.77)	64.09%	170.90	266.63	(95.73)	64.10%	341.80	533.30	(191.50)	64.09%
6030 Computer Maintenance, Software, Website	508.69	583.33	(74.64)	87.20%	447.63	583.37	(135.74)	76.73%	956.32	1,166.70	(210.38)	81.97%
6031 Accounting Services	2,000.00	1,650.00	350.00	121.21%	1,600.00	1,650.00	(50.00)	96.97%	3,600.00	3,300.00	300.00	109.09%
6032 Barcom / IT	392.88	458.33	(65.45)	85.72%	392.89	458.37	(65.48)	85.71%	785.77	916.70	(130.93)	85.72%
6033 Phone Services	87.38	83.34	4.04	104.85%	87.38	83.34	4.04	104.85%	174.76	166.68	8.08	104.85%
6035 Public Relations		166.67	(166.67)	0.00%		166.63	(166.63)	0.00%	0.00	333.30	(333.30)	0.00%
6036 Training Staff/Board	1,952.00	416.67	1,535.33	468.48%		416.63	(416.63)	0.00%	1,952.00	833.30	1,118.70	234.25%
6037 Dues & Subscriptions		116.67	(116.67)	0.00%		116.63	(116.63)	0.00%	0.00	233.30	(233.30)	0.00%
6038 Supplies		250.00	(250.00)	0.00%	139.52	250.00	(110.48)	55.81%	139.52	500.00	(360.48)	27.90%
6039 Postage	158.75	41.66	117.09	381.06%		41.66	(41.66)	0.00%	158.75	83.32	75.43	190.53%
6040 Copier		83.34	(83.34)	0.00%		83.34	(83.34)	0.00%	0.00	166.68	(166.68)	0.00%
6041 Repairs & Maintenance		41.67	(41.67)	0.00%		41.63	(41.63)	0.00%	0.00	83.30	(83.30)	0.00%
6042 Legal Expenses	6,591.74	5,833.33	758.41	113.00%	8,153.42	5,833.37	2,320.05	139.77%	14,745.16	11,666.70	3,078.46	126.39%
6043 Audit		583.33	(583.33)	0.00%		583.37	(583.37)	0.00%	0.00	1,166.70	(1,166.70)	0.00%
6045 Vehicle Expenses-EDC		333.33	(333.33)	0.00%	397.20	333.37	63.83	119.15%	397.20	666.70	(269.50)	59.58%
6046 Vehicle Fuel-EDC		83.34	(83.34)	0.00%	144.00	83.34	60.66	172.79%	144.00	166.68	(22.68)	86.39%
6047 Contingencies		200.00	(200.00)	0.00%	207.00	200.00	7.00	103.50%	207.00	400.00	(193.00)	51.75%
Total 6025 Administrative & Other Expenses	\$ 13,159.51	\$ 12,666.67	\$ 492.84	103.89%	\$ 13,037.11	\$ 12,666.79	\$ 370.32	102.92%	\$ 26,196.62	\$ 25,333.46	\$ 863.16	103.41%
Credit Card-Fraud	(405.28)		(405.28)				0.00		(405.28)	0.00	(405.28)	
Total Expenditures	\$ 31,758.98	\$ 55,833.39	\$ (24,074.41)	56.88%	\$ 41,514.33	\$ 55,833.59	\$ (14,319.26)	74.35%	\$ 73,273.31	\$ 111,666.98	\$ (38,393.67)	65.62%
Net Operating Revenue	\$ (31,758.98)	\$ (0.06)	\$ (31,758.92)	52931633.34%	\$ (41,514.33)	\$ (0.22)	\$ (41,514.11)	18870150.00%	\$ (73,273.31)	\$ (0.28)	\$ (73,273.03)	26169039.29%
Other Revenue												
4003 Revenue Income - Interest	5,444.83	1,333.33	4,111.50	408.36%	5,279.52	1,333.37	3,946.15	395.95%	10,724.35	2,666.70	8,057.65	402.16%
Total Other Revenue	\$ 5,444.83	\$ 1,333.33	\$ 4,111.50	408.36%	\$ 5,279.52	\$ 1,333.37	\$ 3,946.15	395.95%	\$ 10,724.35	\$ 2,666.70	\$ 8,057.65	402.16%
Other Expenditures												
8000 Depreciation Expense		116.67	(116.67)	0.00%		116.63	(116.63)	0.00%	0.00	233.30	(233.30)	0.00%
Total Other Expenditures	\$ -	\$ 116.67	\$ (116.67)	0.00%	\$ -	\$ 116.63	\$ (116.63)	0.00%	\$ -	\$ 233.30	\$ (233.30)	0.00%
Net Other Revenue	\$ 5,444.83	\$ 1,216.66	\$ 4,228.17	447.52%	\$ 5,279.52	\$ 1,216.74	\$ 4,062.78	433.91%	\$ 10,724.35	\$ 2,433.40	\$ 8,290.95	440.71%
Net Revenue	\$ (26,314.15)	\$ 1,216.60	\$ (27,530.75)	-2162.93%	\$ (36,234.81)	\$ 1,216.52	\$ (37,451.33)	-2978.56%	\$ (62,548.96)	\$ 2,433.12	\$ (64,982.08)	-2570.73%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
October 2024 - September 2025

	Total			% of
	Actual	Budget	over Budget	Budget
Revenue				
4000 Revenue	0.00	0.00	0.00	
4001 Income - Sales Tax	699,099.12	670,000.00	29,099.12	104.34%
Total 4000 Revenue	\$ 699,099.12	\$ 670,000.00	\$ 29,099.12	104.34%
Total Revenue	\$ 699,099.12	\$ 670,000.00	\$ 29,099.12	104.34%
Gross Profit	\$ 699,099.12	\$ 670,000.00	\$ 29,099.12	104.34%
Expenditures				
6000 Salaries, Benefits & Labor	0.00	0.00	0.00	
6001 Salaries	69,792.00	81,000.00	(11,208.00)	86.16%
6004 Social Security / Medicare Match	5,371.06	5,500.00	(128.94)	97.66%
6005 Health Insurance-EDC	8,701.20	11,000.00	(2,298.80)	79.10%
6006 Retirement--EDC	10,791.85	10,500.00	291.85	102.78%
6007 Workers Comp-EDC	0.00	500.00	(500.00)	0.00%
6008 Unemployment Comp	0.00	500.00	(500.00)	0.00%
6009 Contract Labor	120,283.20	129,000.00	(8,716.80)	93.24%
6021 Health Insurance - Life & Vision	387.36	500.00	(112.64)	77.47%
6053 Cell Phone Allowance	498.48	500.00	(1.52)	99.70%
Total 6000 Salaries, Benefits & Labor	\$ 215,825.15	\$ 239,000.00	\$ (23,174.85)	90.30%
6010 BRE & Prospect Development Expenses	0.00	0.00	0.00	
6011 Consulting/Planning/Infrastructure	0.00	80,000.00	(80,000.00)	0.00%
6012 Collateral Material	0.00	4,000.00	(4,000.00)	0.00%
6013 Travel	4,746.54	7,000.00	(2,253.46)	67.81%
6014 Meals & Entertainment	2,288.85	3,000.00	(711.15)	76.30%
6015 EDC Projects	0.00	118,000.00	(118,000.00)	0.00%
6016 Promoting Windcrest(BRE Events)	28,991.29	30,000.00	(1,008.71)	96.64%
6017 Sponsorships, Regional Marketing	0.00	7,000.00	(7,000.00)	0.00%
6018 Commercial Revitalization/Store Front Grants	0.00	30,000.00	(30,000.00)	0.00%
Total 6010 BRE & Prospect Development Expenses	\$ 36,026.68	\$ 279,000.00	\$ (242,973.32)	12.91%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
October 2024 - September 2025

	Total			% of
	Actual	Budget	over Budget	Budget
6025 Administrative & Other Expenses	0.00	0.00	0.00	
6026 Rent	15,391.60	15,700.00	(308.40)	98.04%
6027 Furniture & Fixtures	149.41	1,000.00	(850.59)	14.94%
6028 Equipment, Computers & Other	294.18	1,000.00	(705.82)	29.42%
6029 Internet Services	2,059.63	3,200.00	(1,140.37)	64.36%
6030 Computer Maintenance, Software, Website	7,700.20	7,000.00	700.20	110.00%
6031 Accounting Services	18,877.76	19,800.00	(922.24)	95.34%
6032 Barcom / IT	5,128.09	5,500.00	(371.91)	93.24%
6033 Phone Services	1,048.90	1,000.00	48.90	104.89%
6035 Public Relations	0.00	2,000.00	(2,000.00)	0.00%
6036 Training Staff/Board	5,242.00	5,000.00	242.00	104.84%
6037 Dues & Subscriptions	750.00	1,400.00	(650.00)	53.57%
6038 Supplies	1,216.16	3,000.00	(1,783.84)	40.54%
6039 Postage	158.75	500.00	(341.25)	31.75%
6040 Copier	0.00	1,000.00	(1,000.00)	0.00%
6041 Repairs & Maintenance	0.00	500.00	(500.00)	0.00%
6042 Legal Expenses	73,196.47	70,000.00	3,196.47	104.57%
6043 Audit	2,500.00	7,000.00	(4,500.00)	35.71%
6044 Sales Tax Services	0.26	0.00	0.26	
6045 Vehicle Expenses-EDC	2,411.19	4,000.00	(1,588.81)	60.28%
6046 Vehicle Fuel-EDC	590.33	1,000.00	(409.67)	59.03%
6047 Contingencies	1,609.30	2,400.00	(790.70)	67.05%
Total 6025 Administrative & Other Expenses	\$ 138,324.23	\$ 152,000.00	\$ (13,675.77)	91.00%
Credit Card-Fraud	0.00	0.00	0.00	
Total Expenditures	\$ 390,176.06	\$ 670,000.00	\$ (279,823.94)	58.24%

Windcrest Economic Development Corporation
Budget vs. Actuals: 2024 WEDC Projections - FY25 P&L
October 2024 - September 2025

	Total			% of
	Actual	Budget	over Budget	Budget
Net Operating Revenue	\$ 308,923.06	\$ -	\$ 308,923.06	
Other Revenue				
4003 Revenue Income - Interest	59,208.60	16,000.00	43,208.60	370.05%
Total Other Revenue	\$ 59,208.60	\$ 16,000.00	\$ 43,208.60	370.05%
Other Expenditures				
8000 Depreciation Expense	0.00	1,400.00	(1,400.00)	0.00%
9000 Labor Variance	24,127.38	0.00	24,127.38	
Total Other Expenditures	\$ 24,127.38	\$ 1,400.00	\$ 22,727.38	1723.38%
Net Other Revenue	\$ 35,081.22	\$ 14,600.00	\$ 20,481.22	240.28%
Net Revenue	\$ 344,004.28	\$ 14,600.00	\$ 329,404.28	2356.19%

Location Analytics Services

Responding Service Providers

Base Pricing Information



Placer.ai, Miami, Florida

\$12,000 per year.



retail strategies

Retail Strategies, Birmingham

\$25,000

(full-service option) \$15,000 per year, 3 year committment.



The Retail Coach, Austin, TX

\$7,500 per year.

(full service option) \$30,000

Windcrest Economic Development Corporation

Executive Compensation Policy

1. Purpose

This is the policy of the Windcrest Economic Development Corporation's (the "WEDC") with respect to the review and approval of compensation of its employees and contractors. The policy ensures that compensation decisions align with organizational goals, promote accountability, and remain competitive within the economic development sector.

This policy applies specifically to WEDC's one direct employee—the Economic Development Coordinator ("Coordinator")—and one contractor—the Executive Director ("Executive Director") hereinafter referred to collectively as “Compensated Individuals”.

This policy may be amended as necessary to comply with applicable federal, state, and local laws at the discretion of the WEDC Board of Directors.

The Policy supports the WEDC's mission to promote economic development, business attraction, retention, and community enhancement in the City of Windcrest by attracting and retaining qualified talent through fair, reasonable and performance-based compensation.

2. Compensated Individuals Covered by this Policy

This policy provides a procedure for the review and approval of the compensation of the Compensated Individuals identified below.

Economic Development Coordinator: A full-time direct employee supervised by the Executive Director, responsible for managing WEDC office activities, representing the organization with local businesses, the City, and citizens, and performing essential functions as outlined in the Coordinator's Job Description (attached as Exhibit A) and Addendum (attached as Exhibit B).

Executive Director: Currently an independent contractor engaged pursuant to the Executive Director Consulting Services Agreement (attached as Exhibit C), providing strategic leadership, advisory services, and operational support as detailed in Exhibit A to the Agreement.

3. Procedure for Approval of Compensation Arrangement

3.1 Composition

The Compensation Committee (the "Committee") shall consist of three (3) members of the WEDC Board of Directors (the "Board"), including the Board President (the "President"). Committee members shall be selected annually by a majority vote of the Board at its regular meeting in July and shall not include the Compensated Individuals.

3.2 Board Approval

The Compensation Committee will obtain research and information to make a recommendation to the full board for the compensation (salary and benefits) of the Compensated Individuals based on a review of comparability data.

The Compensation Committee will secure data that documents compensation levels and benefits for similarly qualified individuals in comparable positions at similar organizations.

This data may include the following:

1. Salary and benefit compensation studies by independent sources;
2. Written job offers for positions at similar organizations;
3. Documented telephone calls about similar positions at both nonprofit and for-profit organizations; and
4. Information obtained from the IRS Form 990 filings of similar organizations.

4. Recording Compensation Deliberations.

To approve the compensation for the Compensated Individuals, the Board must contemporaneously document how it reached its decisions, including the data on which it relied in minutes of the meeting during which the compensation was approved.

Documentation will include:

1. A description of the compensation and benefits and the date it was approved;
2. The members of the Board who were present during the discussion about compensation and benefits, and the results of the vote;
3. A description of the comparability data relied upon and how the data was obtained;
4. Any actions taken (such as abstaining from discussion and vote) with respect to consideration of the compensation by anyone who is otherwise a member of the Board but who had a conflict of interest with respect to the decision on the compensation and benefits;
5. If the reasonable compensation is higher or lower than the range of comparability data obtained, the basis for the decision; and
6. The Board of Directors shall comply with the Internal Revenue Code §4958 and the Rebuttable Presumption standard.

5. General Provisions

5.1 Amendments. This Policy may be amended by majority Board vote following legal review.

5.2 Effective Date. This Policy is effective upon Board approval and supersedes prior practices.

5.3 Review. The Board shall review this Policy annually or as needed. Approved by the WEDC Board of Directors on **Date**.

Attachments:

Exhibit A: Economic Development Coordinator Job Description

Exhibit B: Addendum to Job Description (Karen Nelson)

Exhibit C: Executive Director Consulting Services Agreement

Exhibit D: Coordinator Performance Evaluation Form

Exhibit E: Committee Summary Evaluation Form

**STOREFRONT AND STREETSCAPE
IMPROVEMENT PROGRAM APPLICATION**

Applicant Name:	<u>Richar Emiliano Nogueira</u>
Applicant Address:	<u>[REDACTED]</u>
Contact Person:	<u>Richar Nogueira</u> <u>RPBJJ</u> <u>5225 Walzem Rd</u>
Phone:	<u>[REDACTED]</u>
Email:	<u>Richar.nog1@gmail.com</u>
Business Description:	<u>Brazilian JiuJitsu gym</u>
Certificate of Occupancy/Business Registration Number and Date Issued:	<u>2025-1088</u> <u>07/09/2025</u>
Texas Sales and Use Tax I.D. Number:	<u>[REDACTED]</u>
Are you the property owner Or Business Tenant?	☐ Owner ☒ Tenant
Commercial property owner name:	<u>Mimco Properties, LLC</u>
Commercial property owner's phone:	<u>(915) 342 1214</u>
Length and expiration date of lease of business:	<u>5 years</u>
If the expiration date is less than 2 years, do you intend to renew?	<u>N/A</u>
Square footage of establishment:	<u>2,600</u>
Days/hours of operation:	<u>Monday - Friday 6:00AM - 9:00pm</u>

Are all the business's local, state, and federal taxes paid and up to date?	☒ Yes ☐ No (if no, explain
Does the business have any outstanding City of Windcrest code violations and/or fines?	☒ No ☐ Yes (if yes, explain
Grant amount requested:	\$ <u>2543.88</u>
Estimated cost of the project:	\$ <u>5087.75</u>
Work is to be performed by:	<u>Spreadgroup SOLUTIONS</u>
Estimated project dates:	Start Date: <u>October 10, 2025</u> on or before: End Date: <u>November 10, 2025</u>

PLEASE INCLUDE THE FOLLOWING INFORMATION WITH YOUR APPLICATION:

1. If the Applicant is a business tenant, a letter of permission from the commercial property owner to participate in the Storefront and Streetscape Improvement Program.
 - a. Letters should include the expiration date of the current lease
2. Color photographs of existing conditions with a description of what is represented in each photograph before making the proposed improvements.
3. Written statement of the project scope and why improvements are needed. Provide as much detail as possible, including what you are changing or replacing, the type of new materials to be used, color, location of the building, etc.
4. Architectural drawings and/or renderings of the improvements, reflecting placement, materials, and colors to be used. Some minor projects may only require pictures of materials.
5. At least two bids from licensed contractors reflecting work to be performed, costs, and completion schedule.

By affixing your signature, the Applicant acknowledges they have read and agreed to the Windcrest Economic Development Corporation Storefront and Streetscape Improvement Program Guidelines and General Conditions. The Applicant understands that this application and its contents shall be binding on the Applicant at the discretion of the WEDC. The Applicant understands that all grants are awarded on a rebate basis after all work has been certified completed by the Windcrest Economic Development Corporation. Applicant understands that his/her project will be evaluated, and recommendations made as to the scope of work to be included in the Storefront and Streetscape Improvement Program. The Applicant understands that the submittal of this application in no way guarantees him/her a grant from the Windcrest Economic Development Corporation. The applicant understands that additional information may be requested as needed. The Windcrest Economic Development Corporation reserves the right to reject all applications at its sole discretion.

It is expressly understood that work commenced or completed before the final approval of the grant is ineligible for funding. The Applicant is solely responsible for overseeing the work and will not seek to hold the City of Windcrest or the Windcrest Economic Development Corporation liable for any property damage, personal injury, or other loss related to the Storefront and Streetscape Improvement Program.

The Applicant agrees to indemnify the City of Windcrest and Windcrest Economic Development Corporation and/or their agents, employees, officers, and/or directors from any claims or damages resulting from the project, including reasonable attorneys' fees.

Signature of Applicant:	Date:
<u>Richard E. Nogueira</u>	<u>09/18/2025</u>
Printed Name of Applicant:	Title:
<u>Richard Emiliano Nogueira</u>	<u>Tenante</u>

Signature of Commercial property owner:	Date:
Printed Name of Commercial Property Owner:	Title:

CHANNEL LETTERS AND CAPSULE



~16FT

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DRAWINGS
PREPARED BY: