



**CITY OF WINDCREST ECONOMIC DEVELOPMENT CORPORATION
BOARD OF DIRECTORS**

Regular Meeting

**JUNE 9, 2021
5:30 P.M.**

Windcrest City Hall

NOTICE IS HEREBY GIVEN THAT A REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE WINDCREST ECONOMIC DEVELOPMENT CORPORATION (WEDC) WILL BE HELD AT WINDCREST CITY HALL, 8601 MIDCROWN, WINDCREST, TEXAS ON THE 9TH DAY OF JUNE, 2021 STARTING AT 5:30 P.M. DURING THE MEETING, THE BOARD WILL CONSIDER, DELIBERATE AND MAY TAKE ACTION UPON ANY OF THE SUBJECTS LISTED BELOW.

Vision Statement: Nourish and develop a vibrant community that consistently pushes the limits.

Mission Statement: Facilitate interaction between business, city and other community organizations to nourish the economic health and well-being of Windcrest, its citizens and the region.

Request all pagers and cell phones be turned off, except emergency on-call personnel. Citizens are asked to refrain from talking during proceedings unless recognized by the Presiding Officer.

CITIZEN COMMUNICATION: AS A COURTESY TO CITIZENS IN ATTENDANCE, AND AT THE DISCRETION OF THE PRESIDING OFFICER OF THE MEETING, CITIZENS WILL BE GIVEN A REASONABLE OPPORTUNITY TO STATE THEIR COMMENTS OR ASK QUESTIONS REGARDING ANY ITEM ON THE AGENDA, AND PRIOR TO THE BOARD TAKING ACTION ON ANY ACTION ITEMS LISTED. THE BOARD REQUESTS COMMENTS BE BRIEF, TO THE POINT, AND NO LONGER THAN 5 MINUTES. TIME CANNOT BE YIELDED TO ANOTHER SPEAKER. PLEASE NOTE THAT THE BOARD MAY NOT BE PERMITTED TO RESPOND TO QUESTIONS OR COMMENTS.

Items will not necessarily be discussed or considered in the order they are printed on the agenda below. If, during the course of the meeting, discussion of any item on the agenda should be held in an executive or closed session, the Board will convene in such executive or closed session as permitted by and in accordance with Texas Government Code Chapters 551 and 551.

Consistent with Windcrest City Council Resolution No. 292, the WEDC Board elects to audio and video record its meetings. The recordings are preserved electronically as the official minutes of its meetings.

I. Call To Order

1. Determination of a Quorum
2. Pledge of Allegiance
3. Prayer
4. Vote to consider the excuse of absent board member(s), if applicable

II. Visitors/Presentations

1. Executive Directors Report regarding Economic Development Activities.
2. Current Financials (Balance Sheet, Revenue & Expenses) ending April, 2021.

III. Citizens to be Heard

1. Members of the public may sign up to provide public comments to the Board in accordance with Board and City ordinance and policy.

NOTE: Citizens may address the WEDC on topics not on the agenda for no more than three (3) minutes. Only a maximum of four (4) members of the public will be permitted in the City Council Chambers at a time. All attendees will be required to be screened for present signs of COVID-19 prior to entering City Hall. Four (4) hours prior to the meeting, an email to the WEDC Coordinator at knelson@windcrest-tx.gov is required to be added to the attendee list to ensure proper physical distancing seating inside and outside City Council Chambers. An email statement may be sent to the WEDC Coordinator at knelson@windcrest-tx.gov to be read into the meeting to the WEDC Board.

IV. Discuss and Act

1. Streets Resolution
2. Walzem Partners 3 LLC Project

V. Executive Session

1. Govt. Code 551.072, 551.071, 551.087 Consultation with Legal Counsel regarding real estate transactions, discussion regarding purchase, lease or exchange of real property within City of Windcrest, and economic development/redevelopment of property.
2. Active and Confidential Economic Development Projects and tools.

VI. Resume Open Session: Consider and take possible action on matters discussed in executive session, potential purchase of real property and economic incentives request.

VII. General Announcements and Future Agenda Items Requested

VIII. Adjournment

I, the undersigned authority, do hereby certify that the above Notice of Meeting of the Board of Directors of the WEDC is a true and correct copy of said Notice and I posted a true and correct copy of said Notice on the bulletin board at the Windcrest City Hall in a convenient place to the public. Said Notice was posted 72 hours prior to the 9th day of June, 2021.

By: _____
Rachel Dominguez, City Secretary

Windcrest Economic Development Corporation

Statement of Financial Position

As of March 31, 2021

	Total
ASSETS	
Current Assets	
Bank Accounts	
1000 Frost - Checking 0485	\$ 1,036,576.54
1001 Cash Holding	53,652.54
Total Bank Accounts	1,090,229.08
Accounts Receivable	
1100 A/R Sales Tax	163,476.64
1101 Accrued Revenue	54,847.91
Total 1100 A/R Sales Tax	218,324.55
Total Accounts Receivable	218,324.55
Other Current Assets	
1300 Prepaid Expense	211.80
1302 Prepaid Sales Tax	0.26
1303 Prepaid Rent	1,157.00
Total 1300 Prepaid Expense	1,369.06
Total Other Current Assets	1,369.06
Total Current Assets	1,309,922.69
Fixed Assets	
1400 Computers & Monitors	2,280.34
1402 Furniture & Fixtures	11,993.99
Total Fixed Assets	14,274.33
Other Assets	
1600 EDC - Investment First Public	114,781.77
1700 Security Deposit	1,112.00
Total Other Assets	115,893.77
TOTAL ASSETS	1,440,090.79
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 A/P Sales Tax	39,313.93
Total Accounts Payable	39,313.93
Credit Cards	
2100 Commerce Bank 2199	423.30
Total Credit Cards	423.30
Other Current Liabilities	
2002 Wages Payable	13,316.49
2003 Accrued Expenditures	5,029.80
Total Other Current Liabilities	18,346.29
Total Current Liabilities	58,083.52
Total Liabilities	58,083.52
Equity	
3000 Net Assets	1,289,162.27
Net Revenue	92,845.00
Total Equity	1,382,007.27
TOTAL LIABILITIES AND EQUITY	\$ 1,440,090.79

Windcrest Economic Development Corporation
Statement of Financial Position
As of March 31, 2021

Windcrest Economic Development Corporation
Statement of Activity
October 2020 - March 2021

	Total
Revenue	
4000 Revenue	
4001 Income - Sales Tax	\$ 247,785.06
Total 4000 Revenue	247,785.06
Total Revenue	247,785.06
Gross Profit	247,785.06
Expenditures	
6000 Salaries, Benefits & Contract Labor	
6001 Salaries	22,234.81
6004 Social Security / Medicare Match	1,700.97
6005 Health Insurance-EDC	4,916.60
6009 Contract Labor	51,873.60
Total 6000 Salaries, Benefits & Contract Labor	80,725.98
6010 BRE & Prospect Development Expenses	
6013 Travel	50.00
6014 Meals & Entertainment	288.57
6016 Promoting Windcrest(BRE Events)	5,750.12
6017 Sponsorships, Regional Marketing	3,472.10
6018 Commercial Revitalization/Store Front Grants	7,201.67
Total 6010 BRE & Prospect Development Expenses	16,762.46
6025 Administrative & Other Expenses	
6026 Rent	6,807.00
6027 Furniture & Fixtures	1,543.54
6028 Equipment, Computers & Other	14,281.47
6029 Internet Services	522.64
6030 Computer Maintenance, Software, Website	3,435.91
6031 Accounting Services	7,627.00
6032 Barcom / IT	2,035.70
6033 Phone Services	431.30
6035 Public Relations	280.00
6036 Training Staff/Board	1,081.00
6038 Supplies	2,639.87
6039 Postage	40.24
6041 Repairs & Maintenance	3,443.39
6042 Legal Expenses	13,052.31
6045 Vehicle Expenses-EDC	41.74
6046 Vehicle Fuel-EDC	58.79
6047 Contingencies	467.27
Total 6025 Administrative & Other Expenses	57,789.17
Total Expenditures	155,277.61
Net Operating Revenue	92,507.45
Other Revenue	
4003 Revenue Income - Interest	337.55
Total Other Revenue	337.55
Net Other Revenue	337.55
Net Revenue	\$ 92,845.00

Windcrest Economic Development Corporation
Statement of Activity
October 2020 - March 2021

Windcrest Economic Development Corporation

Statement of Activity

March 2021

	Total
Revenue	
Total Revenue	
Gross Profit	\$ -
Expenditures	
6000 Salaries, Benefits & Contract Labor	
6001 Salaries	3,420.74
6004 Social Security / Medicare Match	261.69
6005 Health Insurance-EDC	756.40
6009 Contract Labor	7,995.60
Total 6000 Salaries, Benefits & Contract Labor	12,434.43
6010 BRE & Prospect Development Expenses	
6014 Meals & Entertainment	51.36
Total 6010 BRE & Prospect Development Expenses	51.36
6025 Administrative & Other Expenses	
6026 Rent	1,157.00
6030 Computer Maintenance, Software, Website	394.53
6031 Accounting Services	1,032.00
6032 Barcom / IT	360.47
6033 Phone Services	81.14
6036 Training Staff/Board	79.00
6038 Supplies	628.00
6042 Legal Expenses	2,922.11
Total 6025 Administrative & Other Expenses	6,654.25
Total Expenditures	19,140.04
Net Operating Revenue	(19,140.04)
Other Revenue	
4003 Revenue Income - Interest	16.38
Total Other Revenue	16.38
Net Other Revenue	16.38
Net Revenue	\$ (19,123.66)

Windcrest Economic Development Corporation
Budget vs. Actuals: 2021 WEDC Budget - FY21 P&L
October 2020 - March 2021

	Oct 2020				Nov 2020				Dec 2020				Jan 2021				Feb 2021				Mar 2021				Total				
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	
Revenue																				% of Budget									
4000 Revenue																													
4001 Income - Sales Tax	\$ 64,457.02	\$ 48,333.33	\$ 16,123.69	\$ 1.33	\$ 61,877.11	\$ 48,333.33	\$ 13,543.78	\$ 1.28	\$ 66,603.02	\$ 48,333.33	\$ 18,269.69	\$ 1.38	\$ 54,847.91	\$ 48,333.33	\$ 6,514.58	\$ 1.13		\$ 48,333.33	\$ (48,333.33)	\$ -		\$ 48,333.33	\$ (48,333.33)	\$ -	\$ 247,785.06	\$ 289,999.98	\$ (42,214.92)	\$ 0.85	
4002 Proceeds from Reserves		59,666.67	(59,666.67)	-		59,666.67	(59,666.67)	-		59,666.67	(59,666.67)	-		59,666.67	(59,666.67)	-		59,666.67	(59,666.67)	-		59,666.67	(59,666.67)	-		358,000.02	(358,000.02)	-	
Total 4000 Revenue	64,457.02	108,000.00	(43,542.98)	0.60	61,877.11	108,000.00	(46,122.89)	0.57	66,603.02	108,000.00	(41,396.98)	0.62	54,847.91	108,000.00	(53,152.09)	0.51	-	108,000.00	(108,000.00)	-	-	108,000.00	(108,000.00)	-	247,785.06	648,000.00	(400,214.94)	0.38	
Total Revenue	64,457.02	108,000.00	(43,542.98)	0.60	61,877.11	108,000.00	(46,122.89)	0.57	66,603.02	108,000.00	(41,396.98)	0.62	54,847.91	108,000.00	(53,152.09)	0.51	-	108,000.00	(108,000.00)	-	-	108,000.00	(108,000.00)	-	247,785.06	648,000.00	(400,214.94)	0.38	
Gross Profit	64,457.02	108,000.00	(43,542.98)	0.60	61,877.11	108,000.00	(46,122.89)	0.57	66,603.02	108,000.00	(41,396.98)	0.62	54,847.91	108,000.00	(53,152.09)	0.51	-	108,000.00	(108,000.00)	-	-	108,000.00	(108,000.00)	-	247,785.06	648,000.00	(400,214.94)	0.38	
Expenditures																													
6000 Salaries, Benefits & Contract Labor																													
6001 Salaries	3,420.74	3,600.00	(179.26)	0.95	3,420.74	3,600.00	(179.26)	0.95	5,131.11	3,600.00	1,531.11	1.43	3,420.74	3,600.00	(179.26)	0.95	3,420.74	3,600.00	(179.26)	0.95	3,420.74	3,600.00	(179.26)	0.95	22,234.81	21,600.00	634.81	1.03	
6002 Admin Expenses		83.33	(83.33)	-		83.33	(83.33)	-		83.33	(83.33)	-		83.33	(83.33)	-		83.33	(83.33)	-		83.33	(83.33)	-		499.98	(499.98)	-	
6003 EDC Overtime		83.33	(83.33)	-		83.33	(83.33)	-		83.33	(83.33)	-		83.33	(83.33)	-		83.33	(83.33)	-		83.33	(83.33)	-		499.98	(499.98)	-	
6004 Social Security / Medicare Match	261.69	333.33	(71.64)	0.79	261.68	333.33	(71.65)	0.79	392.53	333.33	59.20	1.18	261.69	333.33	(71.64)	0.79	261.69	333.33	(71.64)	0.79	261.69	333.33	(71.64)	0.79	1,700.97	1,999.98	(299.01)	0.85	
6005 Health Insurance-EDC	756.40	733.33	23.07	1.03	756.40	733.33	23.07	1.03	1,134.60	733.33	401.27	1.55	756.40	733.33	23.07	1.03	756.40	733.33	23.07	1.03	756.40	733.33	23.07	1.03	4,916.60	4,399.98	516.62	1.12	
6006 Retirement—EDC		366.67	(366.67)	-		366.67	(366.67)	-		366.67	(366.67)	-		366.67	(366.67)	-		366.67	(366.67)	-		366.67	(366.67)	-		2,200.02	(2,200.02)	-	
6007 Workers Comp-EDC		91.67	(91.67)	-		91.67	(91.67)	-		91.67	(91.67)	-		91.67	(91.67)	-		91.67	(91.67)	-		91.67	(91.67)	-		550.02	(550.02)	-	
6008 Unemployment Comp		41.67	(41.67)	-		41.67	(41.67)	-		41.67	(41.67)	-		41.67	(41.67)	-		41.67	(41.67)	-		41.67	(41.67)	-		250.02	(250.02)	-	
6009 Contract Labor	11,895.60	9,250.00	2,645.60	1.29	7,995.60	9,250.00	(1,254.40)	0.86	7,995.60	9,250.00	(1,254.40)	0.86	7,995.60	9,250.00	(1,254.40)	0.86	7,995.60	9,250.00	(1,254.40)	0.86	7,995.60	9,250.00	(1,254.40)	0.86	51,873.60	55,500.00	(3,626.40)	0.93	
Total 6000 Salaries, Benefits & Contract Labor	16,334.43	14,583.33	1,751.10	1.12	12,434.42	14,583.33	(2,148.91)	0.85	14,653.84	14,583.33	70.51	1.00	12,434.43	14,583.33	(2,148.90)	0.85	12,434.43	14,583.33	(2,148.90)	0.85	12,434.43	14,583.33	(2,148.90)	0.85	80,725.98	87,499.98	(6,774.00)	0.92	
6010 BRE & Prospect Development Expenses																													
6011 Consulting/Planning/Infrastructure		3,716.67	(3,716.67)	-		3,716.67	(3,716.67)	-		3,716.67	(3,716.67)	-		3,716.67	(3,716.67)	-		3,716.67	(3,716.67)	-		3,716.67	(3,716.67)	-		22,300.02	(22,300.02)	-	
6012 Collateral Material		833.33	(833.33)	-		833.33	(833.33)	-		833.33	(833.33)	-		833.33	(833.33)	-		833.33	(833.33)	-		833.33	(833.33)	-		4,999.98	(4,999.98)	-	
6013 Travel	50.00	833.33	(783.33)	0.06		833.33	(833.33)	-		833.33	(833.33)	-		833.33	(833.33)	-		833.33	(833.33)	-		833.33	(833.33)	-		50.00	4,999.98	(4,949.98)	0.01
6014 Meals & Entertainment	79.73	416.67	(336.94)	0.19		416.67	(416.67)	-		416.67	(416.67)	-	157.48	416.67	(259.19)	0.38		416.67	(416.67)	-	51.36	416.67	(365.31)	0.12	288.57	2,500.02	(2,211.45)	0.12	
6015 EDC Projects		11,833.33	(11,833.33)	-		11,833.33	(11,833.33)	-		11,833.33	(11,833.33)	-		11,833.33	(11,833.33)	-		11,833.33	(11,833.33)	-		11,833.33	(11,833.33)	-		70,999.98	(70,999.98)	-	
6016 Promoting Windcrest(BRE Events)	2,047.91	416.67	1,631.24	4.91	2,719.21	416.67	2,302.54	6.53	983.00	416.67	566.33	2.36		416.67	(416.67)	-		416.67	(416.67)	-		416.67	(416.67)	-		5,750.12	2,500.02	3,250.10	2.30
6017 Sponsorships, Regional Marketing	2,947.10	1,666.67	1,280.43	1.77		1,666.67	(1,666.67)	-	525.00	1,666.67	(1,141.67)	0.31		1,666.67	(1,666.67)	-		1,666.67	(1,666.67)	-		1,666.67	(1,666.67)	-		3,472.10	10,000.02	(6,527.92)	0.35
6018 Commercial Revitalization/Store Front Grants		2,500.00	(2,500.00)	-		2,500.00	(2,500.00)	-	7,201.67	2,500.00	4,701.67	2.88		2,500.00	(2,500.00)	-		2,500.00	(2,500.00)	-		2,500.00	(2,500.00)	-	7,201.67	15,000.00	(7,798.33)	0.48	
6019 Infrastructure/Streets		59,666.67	(59,666.67)	-		59,666.67	(59,666.67)	-		59,666.67	(59,666.67)	-		59,666.67	(59,666.67)	-		59,666.67	(59,666.67)	-		59,666.67	(59,666.67)	-		358,000.02	(358,000.02)	-	
Total 6010 BRE & Prospect Development Expenses	5,124.74	81,883.34	(76,758.60)	0.06	2,719.21	81,883.34	(79,164.13)	0.03	8,709.67	81,883.34	(73,173.67)	0.11	157.48	81,883.34	(81,725.86)	0.00	-	81,883.34	(81,883.34)	-	51.36	81,883.34	(81,831.98)	0.00	16,762.46	491,300.04	(474,537.58)	0.03	
6025 Administrative & Other Expenses																													
6026 Rent	1,112.00	1,116.67	(4.67)	1.00	1,112.00	1,116.67	(4.67)	1.00	1,112.00	1,116.67	(4.67)	1.00	1,157.00	1,116.67	40.33	1.04	1,157.00	1,116.67	40.33	1.04	1,157.00	1,116.67	40.33	1.04	6,807.00	6,700.02	106.98	1.02	
6027 Furniture & Fixtures	428.21	1,133.33	(705.12)	0.38	680.44	1,133.33	(443.89)	0.61	425.89	1,133.33	(707.44)	0.38		1,133.33	(1,133.33)	-		1,133.33	(1,133.33)	-		1,133.33	(1,133.33)	-		1,543.54	6,799.98	(5,256.44)	0.23
6028 Equipment, Computers & Other		1,166.67	(1,166.67)	-	97.38	1,166.67	(1,069.29)	0.08	2,450.38	1,166.67	1,283.71	2.10	11,733.71	1,166.67	10,567.04	10.06		1,166.67	(1,166.67)	-		1,166.67	(1,166.67)	-		14,281.47	7,000.02	7,281.45	2.04
6029 Internet Services	214.59	125.00	89.59	1.72		125.00	(125.00)	-	46.73	125.00	(78.27)	0.37	130.66	125.00	5.66	1.05	130.66	125.00	5.66	1.05		125.00	(125.00)	-		522.64	750.00	(227.36)	0.70
6030 Computer Maintenance, Software, Website	16.23	416.67	(400.44)																										